

BEND BUSINESS JOURNAL

OCTOBER 2016 PUBLISHED BY THE BEND Chamber

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Jim Schell

Receives Lifetime Achievement Award at the
Bend Chamber SAGE Business Awards!
See all of the 2016 recipients on page 7

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Let's turn the answers on.

Pictured from left: Katie Anderson, Aperion Management Group with Pacific Power's Chuck Phinney



Most all of you know our summer was absolutely crazy from multiple vantage points. Our residential and commercial real estate market experienced a great deal of demand, with little new inventory coming online.

The tourism and restaurant industry was insane with high occupancy levels. Restaurants were full for the evening by 5:30 p.m. And one only need look upstream from the Colorado Bridge on a hot weekend to see hundreds of floaters, kayakers and paddle boarders lining the Deschutes on both sides.

Many of you shared with me your challenges in hiring talent that was qualified but could not find an affordable home to relocate to in Central Oregon. Many of you commented to me about the high level of traffic and huge number of people that were in town. And, many of you asked me just how many new companies were coming to Bend.

But the most significant comment I heard on a daily basis from our membership over the summer was, “The old Bend is gone.”

We must remember that there are many “old Bend” economies. Many of my friends and mentors remember the old Bend in the ‘60s and ‘70s which, back then, was a small town dedicated to wood products.

Wow what a summer!

By: Brian E. Fratzke, Owner and Principal Broker of Fratzke Commercial Real Estate Advisors Inc, Chairman of the Bend Chamber

The “old Bend” I knew was in the early 1980s when I would drive up from Salem to ski Mt. Bachelor. We would cut through a road that went directly between the mill called Industrial Way. Driving through Bend was like driving through a ghost town and there was little economy.

When I moved to town in 2001, Bend was a town with fewer employment opportunities and less companies considering relocating here. At the time, people fought to stop the Bill Healy Bridge, stating it would ruin Bend and there was no need for another river crossing. Imagine what traffic flows would look like across the Galveston and Colorado Bridge crossings today without it.

The Bend of today is changing again. Oregon State University Cascades Campus, which is the first four-year university to be built in Oregon in over fifty years. It is located here in Bend and Dr. Knute Buehler said it best when he shared that Bend is moving from a resource-based economy to a knowledge-based economy.

Industry in Bend has changed from a wood products town to a lifestyle town with an increased number of information-based companies hiring people who choose to be here. These companies produce and sell products that can be sold all over the world which means the lifeblood of the company is not dependent on the success of a smaller region for its direct income.

Why is all of this taking place? Leaders responsible for growth and development of our community between 1960 and 2000 had a vision. They also said hello to one another as they passed and helped each other out. They built schools, construction companies, moved the hospital from downtown Bend to, what at the time was considered, way out east of town. They created Mt. Bachelor, Phil’s Trail, made the decision that parks were important to a community, and had a vision to support a four-year university.

And many of you, our local businesses and organizations, have worked hard to over-

come the obstacles brought upon by the changing tide of our economy.

The Bend Chamber continues to invest in its mission to be “a vital strategic partner creating resources and opportunities for member success, quality of life, engagement and meaningful impact.” Support for OSU-Cascades, affordable housing, infrastructure along with intelligent, business-minded thinkers on Bend City Council have been some of our focus points in 2016. The Bend Chamber has brought forums for city council debates. It has shared expertise, opinions and coaching on the Urban Growth Boundary Expansion. The Bend

Chamber is in favor of taking care of our environment and taking steps to lower the impact on behalf of the business community, but not in favor of a Climate Ordinance without confirming the costs associated with meeting the objectives an ordinance would set in place and believe it should be non-binding on private industry. And the Bend Chamber Board of Directors continued to manage through the organization’s leadership transitions with the departure of the CEO.

As we continue to face new challenges with housing, infrastructure, traffic and the debate on how companies impact our climate, ask yourself, what drew you to Bend? Then ask yourself, if you feel the “old Bend” is going away, what are you doing to help improve our community?

I leave you with a quote my mother-in-law, who has lived in Bend her entire life, shared with me. It is a quote I believe Bob Chandler, former editor and owner of The Bulletin shared often:

“If you are going to take space in the community, you need to pay rent.”

I have always taken this to mean that if you are going to live in Bend, getting involved and participating in the direction of our community is how you pay the town back for the privilege of living here!

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Our gratitude goes out to all who support the Bend Business Journal - especially the Bend Chamber members who make it all possible.

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VISION

THE VISION OF THE BEND CHAMBER IS TO GATHER, EQUIP AND MOBILIZE OUR BUSINESS COMMUNITY TO DRIVE A PROSPEROUS ECONOMY AND UNMATCHED QUALITY OF LIFE.

2016 LEAD INVESTORS



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Contact Patty Davis to learn more about our partnership levels. (541) 382-3221

Meet the NEW President of the Bend Chamber: Katy Brooks

The Bend Chamber Board of Directors is pleased to announce the hiring of Katy Brooks, the new president of the Bend Chamber of Commerce.

“The Bend Chamber board worked hard, with the help of Anne McDonald, principal of the mcd group, to find someone who will lead our organization into the future,” said Bend Chamber of Commerce Chair Elect Rob Moore.

The Bend Chamber received more than 200 applicants for the position and Brooks rose to the top, Moore said.

Brooks is a self-proclaimed connector of business, people and communities, as well as a compelling communicator who

can rally support. She comes to Bend from Portland where she spent the last 10 years as the economic development director for the Port of Vancouver, WA. Prior to the Port of Vancouver, Brooks worked for a variety of city and state organizations including Port of Portland, ODOT and the City of Sandy. Brooks earned her bachelor’s degree in communications from Southern Oregon State University.

“The Bend Chamber represents businesses that are the very fabric of making Bend vibrant and prosperous,” said Brooks. “I’m excited to help be the voice of employers who want to continue to contribute to making this the best place to live and work.”

In addition to serving in a variety of governmental and community-based entities, Brooks and her husband built EcoTech, LLC, an environmental contracting company, from the ground up to a \$3M+ company with locations in Portland, Eugene and, soon, Bend.

Brooks is scheduled to step into her role as Bend Chamber president on Oct. 10 and welcomes the opportunity to meet with members of both the Bend Chamber and the community. Brooks will be in attendance at the upcoming Bend Chamber Election Mixer on Oct. 25 at the Deschutes Brewery Tap Room in downtown Bend.



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Congratulations!

Announcing the 2016 award recipients. It is an honor to have you and your innovative concepts, businesses and personal charisma in our community.



Entrepreneur of the Year: Atlas Cider



According to the owners of Atlas Cider, there's a rush in taking extreme risk, and nothing has been more fulfilling than going "all in" risking it all financially, and leaving their stable careers as teachers. Dan and Sam McCoy have overcome adversity by focusing on the end vision, keeping priorities in check, working with grit, and fueling off their progress and achievements.

New and Emerging Business of the Year: Cairn



Cairn was built by a group of entrepreneurs who saw an opportunity to bring positive disruption and give back in their area of passion – the outdoors. Since the company's founding as a monthly subscription box service, shipping their first box in March of 2014, this Bend business has seen its customer base of 500 grow to more than 10,000, shipping over 15,000 boxes monthly.

Healthy Workplace of the Year: G5



G5 sponsors flu-shot clinics for employees and their families, once a month classes at the Downtown Athletic Club exclusively for their employees. There's annual Yoga in the Park, quarterly-hosted blood drives in partnership with the Red Cross, every third Thursday is "massage day" and dogs come to work to help promote health through happiness.

Nonprofit Organization of the Year: MountainStar Family Relief Nursery



MountainStar Family Relief Nursery is growing and serving more vulnerable families in our community each year. They started serving 34 families who were living in crisis in 2001, and in the past year, they helped to protect 450 local children from abuse and neglect, with 100% of children remaining out of the foster care system.

Small Business of the Year: ASI Wealth Management & Consulting Services



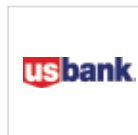
In 1998, co-founder Roger Fisher believed, as he still does today, that if the company placed the clients' interests ahead of the firm's interests he could build a business filled with talented individuals and provide exceptional services to clients throughout the Pacific Northwest. With headquarters in Bend – and offices in Seattle, Portland and Medford – this company oversees 1.4 billion in assets today and continues to grow and thrive, and give back to our community.

Large Business of the Year: Humm Kombucha



From humble beginnings in 2009, this kitchen-born business is now developing a state-of-the-art production facility and expanding its annual volume over five times. Kombucha is one of the fastest growing beverage categories in the nation. Humm's sales show staggering growth at 81% from 2013 to 2015.

Corporate Excellence in Business Award: U.S. Bank



U.S. Bank partners with a number of nonprofit organizations that have a proven track record of serving our community. The company awarded \$122,429 to Bend-area organizations that support economic opportunity, education, arts and culture in our community. Through the Community Possible Grant Program, they are awarding the same amount through their Work, Home, and Play program in 2106.

People's Choice Award: SMART (Start Making A Reader Today)



SMART, marked by a legacy in the region that includes service to almost 16,000 children and engagement with over 9,400 volunteers, is celebrating its 25th anniversary. The Coalition for Evidence-Based Policy has recognized this nonprofit as one of a handful of K-12 intervention programs nationally that is yielding positive results.

Citizen of the Year: Gwenn Wysling



Gwenn joined the nonprofit world as the Bethlehem Inn's executive director in May 2010. Her career spans more than 20 years in the hospitality industry. She has always been active in community service governed by her passion for helping others.

Lifetime Achievement: Jim Schell



When people are asked about Jim Schell, the common response is an extraordinary human being who is passionate about helping small businesses, nonprofits and Central Oregon. Since 1996, he has dedicate his personal time, energy, incredible mind and passionate heart to making our community a great place to live and work.

Keep a lookout on our social media for photos from the night! If you have any shots, please use #BendChamber so we can see them too!





Tim
KNOPP
STATE SENATE

Find Tim on:   
timknopp.com



Affordable Housing Advisory Committee Update

No Cause Evictions

By: Kerri Standerwick, Compass Commercial Broker, Bend Chamber Advocacy Council and Affordable Housing Committee Representative

On Sept. 21, the City of Bend Affordable Housing Advisory Committee (AHC) started their assignment from Bend City Council to explore extending the current notice period for “No-Cause” evictions. The committee heard from City Attorney Ian Leitheiser and comments from members of the public. This preliminary meeting proved informative for all parties and brought to light the extent of research that will be required before any action should be taken. The City of Bend has long been considered a leader within the state for prior action on affordable housing initiatives. For this reason, the city council did not seek to model any changes to the notice period in Bend after those adopted by other Oregon cities this year. Instead, the city council asked the AHC to research the matter and make a recommendation to Bend City Council based on our unique community.

While advocates for the change spoke to the challenges of finding a new rental within 30 days in this tight rental market, concerns were also raised as to the unintended consequences of extending the notice period like reduced inventory, higher deposits, and more stringent rental screening by landlords. Rental property owners opposed to any extension spoke of restrictive regulations already creating

challenges for landlords and further restrictions being a deterrent for new owners looking to enter the rental market.

The committee agreed the information provided served to answer some of the initial questions but raised many more questions which will require further investigation. One of the biggest being would an extension truly serve the community as intended or will the unintended consequences just create more hardship for those seeking rental housing? Participants asked if actual data is available to base a decision instead of the anecdotal information provided by both opponents and proponents of an extension to this notice timeframe. Valuable data for this process would include the total number of renters impacted by a 30-day notice in the last year as compared to the number of rental units in Bend? What percentage of renters are on a month-to-month basis instead of a lease as any action would only impact month-to-month tenants.

The committee agreed to continue discussions on this topic at the next meeting on Oct. 12, and will work toward answering all of the questions so the best decision can be made for Bend.



Trends & Projected Impacts

ECONOMIC FORECAST BREAKFAST



Panelist: **Tim Duy** **Roger Lee** **Mark Kralj**

Oct. 20 @ Riverhouse Convention Center
7 - 9:30 a.m. BENDCHAMBER.ORG | (541) 382-3221

If nothing else, this election season will be memorable. Nationally, we will either elect the first-ever woman president or a businessman and political outsider.

The US economic expansion is over seven years old. That expansion helped pull the Oregon economy out of the recession, and set the basis for rapid growth in Central Oregon. How long can it last? Do expansions die from old age? Will housing prices collapse again? Or is this time different? Why

are home prices still rising and what will bring an end to the gains?

Here in our state, the brewing civil war between government and businesses will be decided in Measure 97 – the largest proposed tax increase in Oregon’s history.

Locally, the Bend Metropolitan Statistical Area economy is soaring high and economic forecasters continue to predict that 2017 will actually be better than 2016.

But what effect does politics and policy-making have on our economy and the business cycle? Are they inextricably linked or do they operate independently from each other? If you had insights into what the future holds, how would you use this information in your operations or business planning?

During the Bend Chamber’s Economic Forecast Breakfast on Oct. 20 at the Riverhouse on the Deschutes, you’ll learn more about these issues and what

we can expect for the next 2-3 years ahead for our national, state and local economy.

Roger Lee, executive director of Economic Development for Central Oregon, will speak about how the impending changes ahead will impact our local economy. Panelist Tim Duy will dive into state issues, and panelist Mark Kralj will share his global perspective, so you can make strategic shifts based on the trends and projected impacts.

City takes action on climate :

On Sept. 7, Bend City Councilors adopted a resolution, 5 to 2, setting climate action goals for city facilities and operations, and the Bend community.

The resolution establishes a process for development of resources to pursue the climate action goals, a process for public engagement through a Climate Action Steering Committee, development of climate action plans and development of staffing in support of the processes.

During the public comment, propo-

nents of a climate action plan explained local climate action is a critical part of the three-legged stool, along with state and federal action.

Mike Riley, executive director of The Environmental Center, said the resolution would commit the city to taking near-term action to improve the livability of the community for generations to come.

“We believe this resolution is a really good compromise from Bend, especially those in the business community. It’s

more aspirational, but it lays out a clean pathway,” Riley said.

But not all city councilors were in favor of the resolution. Councilor Victor Chudowsky appreciated the changes made to improve the resolution, but expressed concerns about the city striving for unrealistic goals.

“My fear isn’t so much it’s going to have a negative effect on the business community,” he said. “The larger issue is it won’t be taken seriously.”

Councilor Casey Roats also opposed the resolution, claiming it would muddy the waters when it came to prioritizing financial needs.

“I’m not entirely sure as a community we’re ready to put our money where our mouth is,” he said. “There’s nothing easier to do as an elected official than to say yes... This has the potential to be yet another thing that pulls away from our general services.”

What's Brewing: Election Series UPDATE



By: Rachael van den Berg, Bend Chamber Communications Coordinator

The upcoming City Council election is one of critical importance to our community. In an effort to educate voters on the competing candidates and their various positions on local issues, the Bend Chamber presents a special series of What's Brewing forums and debates.

The What's Brewing Election Series kicked off Sept. 6 with a packed house at the Deschutes Brewery Tap Room for the first of two City Council forums featuring Bruce Abernethy, Wade Fagen, Sally Russell and Justin Livingston.

Moderators Aaron Switzer, publisher of The Source Weekly; Kelly Bleyer, news director of NewsTalk 1110 KBND; and

Jamie Christman, EVP of Community Affairs for the Bend

Chamber, put the candidates in the hot seat, asking questions related to workforce housing, charter review, infrastructure, budget priorities, higher education and more.

"As a city councilor I will work hard to foster a good relationship with the chamber and businesses in Bend," said Livingston during his opening comments. "Another issue effecting businesses is the skyrocketing cost of housing. Businesses are having a tough time attracting and retaining employees that are being priced out of the market and many business owners themselves are having a hard time with housing costs too... Making housing more available and affordable is one of my top priorities as a councilor."

At the second candidate debate, Bill Moseley and current Bend

City Councilor Doug Knight had the opportunity to showcase their differences – especially when it came to Measure 97.

"I'm dead set against 97. I think it's going to harm families in our state," said Moseley. "It's actually going to hurt jobs. It's going to cause working people to have a tax after a tax, 3 percent added and added and added down the stream. It's going to increase the cost of living when it's already very high. And then beyond that, I just don't trust Salem. I don't trust them to make good use with our money. I think that this is an effort to channel and solve problems with PERS and I just don't think it's the right way to solve that problem."

Knight said he couldn't disagree more.



"This is a tax on businesses who have revenue over \$25 million and that's not going to hurt a small business," Knight said. "Right now Oregon has the second lowest, ranking number 49, in terms of corporate income tax. Measure 97 attempts to correct that."

The Bend Chamber created a forum where diverse options and views could be aired, said Bend City Councilor Casey Roats. The attendees at the What's Brewing event really walked away with a good sense of what the different candidates are like.

"I thought it was an excellent format because it really allowed the different candidates to find the differences in each other's policy approaches, which is good, because as a growing community we certainly need differentiating opinions and we need strong and new ideas," Roats said.

Because the Bend Chamber has a very wide and diverse membership, the questions asked, reflected very different viewpoints, he added.

Be sure to check the websites of Central Oregon Daily and COTV for both the recap and a full version of the debate.

SAVE THE DATE:

Tuesday OCT. 4
Sheriffs Debate

Tuesday OCT. 11
Commissioners
Debate

Tuesday OCT. 25
Election Mixer

All events held at the
Deschutes Brewery Tap
Room from 5-7 p.m.
Register now at
BendChamber.org or
(541) 382-3221



SKANSKA





Position 1:
Justin Livingston



Position 2:
Bill Moseley

The Bend Chamber Political Action Committee (PAC) proudly announced its endorsements for the 2016 Bend City Council on Sept. 12

The Bend Chamber PAC is endorsing the following candidates:

Position 1: Justin Livingston
partner in Genesis Construction Group, LLC

Position 2: Bill Moseley
founder and CEO of Bend-based software company GL Solutions

According to the PAC, Livingston has an excellent track record working on Bend's big issues on the Affordable Housing Committee and the Street Maintenance Funding Committee. Moseley started one of Bend's econom-

ic success stories in software company GL Solutions, and understands how to create an environment that encourages business and employment growth.

The Bend Chamber PAC is a separate function of the Bend Chamber operated by a seven-member committee. No Bend Chamber membership funds support this PAC, as the Bend Chamber PAC establishes its own funding through direct donations.

The mission of the PAC is to support a business-friendly economic climate at the city council level. The goal is to identify candidates who are business savvy and provide them with both resources and support to promote business success in Bend. In this election cycle, the Bend Chamber PAC has raised more than \$50,000.

“We’re trying to make a difference in how city council functions by selecting candidates with a vision and values for our community that align with the Bend Chamber PAC,” said Bend Chamber PAC Chairman Troy Reinhart. “This election is just the beginning. The Bend Chamber PAC is going to be actively engaged even after the election cycle concludes.”

The Bend chamber PAC is still accepting contributions. By supporting the PAC’s efforts, you can make a difference in electing local officials who understand and champion the vital role the business community plays in the economic health of Bend. For more information about contributing, please contact Sandy Stephenson at 541-382-3221 or sandy@bendchamber.org.



Bend Chamber to host mixer with current elected officials and candidates

Election Mixer:
Oct. 25
Location: Deschutes Brewery Tap Room, downtown
5 - 7 p.m.
Register at www.bendchamber.org

Election season surrounds us. Over a pint or a glass of wine, come mingle with both our current elected officials as well as those running for office representing state, regional and local level positions.

This is also a great opportunity to meet the new Bend Chamber President, Katy Brooks.

Join the Bend Chamber on Tuesday, Oct. 25 in the Deschutes Brewery Public House – Tap Room, downtown, for an informal opportunity to connect one-on-one with the people who help make decisions impacting Central Oregon.



Adopt procedure for sale of city property for affordable housing	Sale of NE Franklin property with proceeds to affordable housing	Approve 2016 Affordable Housing Fee Funding recommendations	Sale of two properties for affordable housing to families at or below 60 % AMI	Amend Bend Development Code for Marijuana Businesses	Amend Bend Code Chapter 7.50, Marijuana Business Operating License	Adopt easement acquisition – N. Area Sewer Capacity Improvements Project	Amend Bend Municipal Code to allow water service outside of the UGB subject to city discretion	Establish procedure for sale of real property in connection with transfer of a portion of the water distribution system
(Mar. 2)	(June 15)	(July 20)	(July 20)	(June 1)	(June 1)	(Mar. 2)	(Mar. 16)	(Apr. 6)
Affordable Housing				Marijuana		Infrastructure		

Bend Chamber
Advocacy Council
Position

YES	YES	YES	YES	YES	YES	YES	YES	YES
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Mayor
Jim Clinton

YES	YES	YES	YES	YES	YES	YES	YES	YES
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Mayor Pro Tem
Sally Russell

YES	YES	YES	YES	YES	YES	YES	YES	YES
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Nathan Boddie

YES	YES	YES	YES	YES	YES	YES	YES	YES
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Barb Campbell

YES	YES	YES	YES	YES	YES	YES	YES	YES
-----	-----	-----	-----	-----	-----	-----	-----	-----



Victor
Chudowsky

YES	YES	YES	YES	YES	YES	YES	YES	YES
-----	-----	-----	-----	-----	-----	-----	-----	-----



Doug Knight

YES	YES	YES	YES	YES	YES	YES	YES	YES
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Casey Roats

YES	YES	YES	YES	YES	YES	YES	YES	YES
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Text Amendments to the Bend Development Code primarily for Ch. 4.7 Transportation Analysis (May 4)	Approve text amendments to the Bend Code for Small Hydroelectric Facilities (May 18)	Authorize issuance, sale, execution and delivery of Water Revenue Bonds (May 4)	Accept Phase 1 of Central Westside Plan. Proceed with scoping for Phase 2 (May 18)	Amend General Plan Map designation of property in recognition of LUBA's remand order (June 1)	Approve 2016 Community Development Block Grant Annual Action Plan (May 4)	
Future of Bend:					Advisory	
YES	YES	YES	YES	YES	YES	SCORE
YES	YES	YES	YES	YES	YES	100%
YES	YES	YES	YES	YES	YES	100%
YES	YES	NO	YES	YES	YES	93%
YES	YES	NO	YES	YES	YES	93%
YES	YES	YES	YES	YES	YES	100%
YES	YES	YES	YES	YES	YES	100%
YES	YES	YES	YES	YES	YES	100%



Other items the Bend Chamber Advocacy Council is following:

May 18 - Approved Visit Bend Business Plan for \$2,815,184 in Tourism Funds
APPROVED: 7-0

June 1 - Take \$2,000 paid for Bend Chamber membership and put it in the street maintenance budget. Mayor Clinton, Councilor Boddie, Roats and Campbell supported the motion. Councilors Chudowsky, Knight and Russell opposed.
APPROVED: 4-3

July 20 - Approved Council Policy on Discretionary Funding/ Sponsorship of Community Programs, Services and Events
APPROVED: 7-0

July 20 - Approved 2016 Systems Development Charge Exemption recommendations
APPROVED: 7-0

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Immerse yourself in Immersion Brewing

By: Rachael Rees van den Berg
Bend Chamber communications



Beyond delicious pints crafted by the brewers and scrumptious menu offerings like fresh ahi tuna, patrons at Immersion can literally immerse themselves in the process through the brewery's B-I-Y, Brew it Yourself, experience.

On Sept. 14, members of the Bend Chamber staff put their beer-making skills to the test, attempting a Pumpkin Spice Ale with the guidance of B-I-Y Manager Chris Hudson.

From selecting grain and measuring ingredients like coriander and allspice, to pouring in the right type of hops and stirring the mixture of boiling liquid in a copper kettle, the Bend Chamber gals gained a new appreciation for bubbly beverage frequently served around town and at Bend Chamber events!

"The end result is you are converting starches into sugars and sugars into alcohol with the yeast," explained Hudson to Bend Chamber representatives. "But the one unique thing about breweries, is every brewery has their own personality. I could take the brews we make here and make them somewhere else, and they aren't going to taste the same."

Co-owner and brewer Sean Lampe said the ultimate vision for Immersion Brewing is to be a place that fosters creative freedom.

"The whole idea behind Brew it Yourself is people can learn about the brewing process," he said. "A lot of people only have a fundamental idea of something they drink several times a week. This program gives customers hands on experience with what it actually takes to make a beer and greater appreciation for the finished products that they're drinking."

Lampe said he's working on collaborations with other local companies to create unique recipes that truly reflect their different company cultures. The goal, he said, is to help other local businesses make their own unique specialty beers that they can serve to customers or guests.

Stop by their Grand Opening!
October 8 from 11:30 a.m. - 11 p.m.
Immersion Brewing is located at
550 SW Industrial Way, Ste 185
Bend, Oregon 97702

Measure 97's Tax on Sales would lead to **higher prices on almost everything**



Measure 97 would impose a 2.5% tax on sales of goods and services in Oregon. It's a tax on sales – not profits – and it would be passed on to Oregon consumers and small businesses through higher prices on everything from food, gas and electricity to insurance, medicine and health care.



For more information, please visit NOon97.com

This voter information provided by Defeat the Tax on Oregon Sales • PO Box 5275, Portland, OR 97208 • www.NOon97.com • Phone (877) 575-9950

The Councilor Who Listens.



SALLY RUSSELL

for Bend City Council, Position No. 3

SALLY'S TOP ISSUES TODAY:

Strengthening Bend's economic resiliency. Focus on supporting development of jobs that provide living wages.

Accelerate Affordable Housing. With Sally's vote, Bend's Council just passed six policies to speed up new housing for people who work in Bend. Sally is looking for the next ideas in this important work.



Livability – Keep Bend “Bend.” Getting where we want easily, safely and quickly, jobs that provide “living” wages, seeing the stars at night, access to open spaces or the mountains, quiet nights... Together let's work on identifying solutions that take care of our diverse residents and businesses, and keep Bend's “soul.”

Prioritize Transportation and Sewer Infrastructure work. Funding for core infrastructure projects, keeping rates fair and equitable, is very important to Sally. During her four years on Council she has continuously advocated to increase streets maintenance funding without taking away from other key City services.

“I am committed to making sensible, fiscally responsible decisions that are good for the entire community.”

Re-elect Sally Russell for Bend City Council

sallyforbend.com

Charter Review - RECAP

By: Rachael van den Berg
Bend Chamber
Communications Coordinator

When it comes to the leadership structure of Bend, is it time to make a change?

Bend is home to around 80,000 people, but its government system is one for a small town, not a rapidly-urbanizing city, some argue.

On Sept. 20, at the Central Oregon Collective off 27th Street in Bend, more than 50 citizens gathered to brainstorm and learn about potential city charter policies the citizens of Bend could implement.

The last major charter change occurred in 1995. This change transformed Bend's government structure from a commission to a city council. According to the current city charter, voters elect seven city councilors. Councilors serve a four-year terms and receive \$200 stipends each month. Bend is the largest city in Oregon without an elected mayor. Councilors elect both a mayor and mayor pro tem.

Questions discussed at the first Charter Review Forum, put on by the Bend Chamber, Bend 2030 and City Club of Central Oregon, included: What are the most important questions involved in whether Bend should have an elected mayor? What are the most important questions involved in whether Bend should have a ward system? What are the most important questions involved in whether to substantially increase councilor pay or give them staff?

Mayor Jim Clinton said a typical city councilor is spending more than 100 hours a month on the job. “Do you want someone making roughly \$2 an hour representing you on complicated issues?” he asked.

“City council's role is to represent you in the governance of the city,” said Mayor Jim Clinton. “Duties include setting priorities, doing budget planning, making sure the city is well run, well governed (and) properly managed.”

Current Bend City Councilor Victor Chudowsky spoke about the issue of representation. He showed the audience makeups of various committees and the imbalance on those committees when it comes to east and west-side representation and in turn, economic diversity. Currently six of the seven Bend City Councilors are from the east side of Bend. If the city was to adopt a ward system, Chudowsky said the cost of campaigning would decrease and the barrier of entry to serving on city council would be minimized.

“There's a strong relationship right now between politics and money,” Chudowsky said, adding to run a successful city council campaign takes between \$15,000-\$40,000.

Chudowsky cautioned the audience that any proposed changes to the city charter need to be appealing to voters because the voters are the ones who will ultimately make the decision.

League of Oregon Cities General Counsel Sean O'Day introduced the concept of home rule to attendees as well as potential charter trends and a charter model the league has developed called the LOC Model Charter.

According to O'Day, home rule is “the right to local self-government including the power to regulate for the protection of the public health, safety, morals, and

welfare; to license; to tax; and to incur debt.”

O'Day said the LOC Model Charter is meant as a starting point to help cities develop a charter - not an ending point.

“We fully support that you get to make the decisions for your community,” he encouraged the crowd. “Think about the challenges your community is facing and you might start addressing those challenges.”

Bend 2030 Executive Director Erin Foote Morgan said the first Charter Review event is really just the beginning of the conversation.

“The goal of tonight was to learn more about what we don't know yet. I think we clearly saw a lot of folks turing out from areas of the city that don't often feel represented,” she said. “I'm looking forward to continuing to engage that whole east side (portion) of the city and making sure that every part of the community gets to have a say in how we govern ourselves.”

The next forum, which will build on the feedback and findings from the first event, will take place Nov. 1 at the Central Oregon Collective. The information from both forums will be compiled and presented to city council for review.

“The evening exceeded my expectations. I learned a lot, and the people in the room were a very diverse crowd and had lots of great questions. I was very encouraged,” said Joey Drucker, executive director of City Club of Central Oregon. “Hopefully there is a group of involved citizens that would like to champion this further.”

While you're busy working your business, we're working for you



*By: Jamie Christman, Bend Chamber EVP
Community Affairs & Leadership Bend*

It's been a big year for businesses and organizations in Bend and around Central Oregon, ranging from major employment law changes to workforce and affordable

housing issues, and there is more to come. The Bend Chamber and your Advocacy Council have been working diligently all year to advocate on your behalf, while you have been busy working your business.

With such a diverse body of membership, all issues require a careful and mindful review when it comes to advocacy or position developments. No matter the issue, whether legislative or local, all is weighed with your

Chamber mission in mind: "To be a vital strategic partner creating resources and opportunities for member success, quality of life, engagement and meaningful impact."

This means weaving our advocacy work to fit the needs of your business or organization from gathering testimonials about your business that we can share on your behalf for public record, to ensuring representation for climate proposals, Urban Growth

Boundary expansion, transportation issues, sign codes, marijuana regulations, sewer and water changes, workforce development and so forth. The more we hear from you with real examples from your business, the more we can work for you, while you're busy working your business.

Read the recent Bend Chamber letters of support and public testimony on Bend's UGB and transportation meeting online at bendchamber.org.

Urban Growth Boundary Update:



By: Jon Skidmore, Asst. City Manager Bend, Bend Chamber Board of Directors

As a city in Oregon, Bend is required to plan for and contain 20 years' worth of land within its Urban Growth Boundary (UGB) to accommodate our growing population. Based on the work of staff, independent experts and over 60 community members, the City is proposing a plan

that will accommodate that growth. The plan relies on efficient use of land within and beyond the UGB. Here is a summary:

Bend will grow by approximately 30,000 people between now and 2028 (roughly 6.8 people/day).

Approximately 60% of the anticipated growth will be absorbed within our existing UGB.

Approximately 2400 acres will be added to the UGB. These expansion

areas will be developed with a mix of uses including residential, employment, parks and schools.

The majority of the forecasted jobs and housing needed for the new residents will be located within the existing UGB within 9 "Opportunity Areas", the downtown core and along transit routes.

Parts of Bend will urbanize. Policies and regulations enable more urban style development in specific areas within the existing city (taller build-

ings, less parking required, greater mix of uses).

The City Council took its final action on the proposal on Sept. 21. The Deschutes County Commission will take their final action on the proposal on Sept. 26. Now the proposal will be sent to the Oregon Department of Land Conservation and Development for a decision which is anticipated early next year.

To learn more visit: www.bendoregon.gov/bendugb.

Affordable Housing Update:



*By: Kerri Standerwick, Compass Commercial Broker, Bend Chamber Advocacy Council Member/
Affordable Housing Committee Representative*

Affordable housing issues in Bend continue to impact our residents and business community as it is a struggle to recruit or retain employees due to our high housing costs. The Bend City Council has been working with the community to find new and innovative ways to address the issue including the approved System Development Charges Exemption program, reviewing surplus land for use as affordable housing projects, and

continuing support for the Affordable Housing Fee assessed on building permits. Funding or property awards under these programs totaled almost \$5 million dollars this summer. Additional surplus land has been identified by the City which may be offered through a competitive request for proposal process for affordable housing projects later in the year.

Bend City Council has also asked the Affordable Housing Committee to

review the impact of increasing the required notice for no-cause evictions to 90 days from the 30 days currently required for month-to-month tenants. The committee will discuss the benefits and potential consequences of this longer time frame and make an informed recommendation to council. Although two other cities in Oregon have adopted this longer period for no-cause evictions, the City of Bend is properly vetting the proposal before a decision is reached for our commu-

Read the recent Bend Chamber letters of support and public testimony on Bend's UGB and recent statewide Transportation meeting online at www.BendChamber.org

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Welcome New Members

Arts Council of Pendleton

Roberta Lavadour
Pendleton, OR
(541) 278-9201
<http://pendletonarts.org>
Associate - Out of Area

Bend Junk Services

Geoff Chisholm
160 S Oak St Ste 148B
Sisters, OR 97759
(541) 326-0099
www.bendjunk.com
Internet - Web Site Development

Bend VW Photo Bus

Phil Guillen
1630 NW 11th St
Bend, OR 97701
(541) 678-2971
Entertainment

Bookkeeping Strategies

Deborah Sheeks
Bend, OR
(877) 868-7879
<http://bookkeepingstrategies-now.com>
Bookkeeping Services

Brookwood Animal Clinic

Wayne Wright
19550 Amber Meadow Dr
Ste 100
Bend, OR 97702
(541) 306-6991
www.brookwoodanimal-clinic.com
Veterinarians

Cuppa Yo Frozen Yogurt

Melissa Clayton
937 NW Newport Ave Ste 110
Bend, OR 97703
(541) 306-6993
Food – Specialty

Discover Chiropractic

Dr AJ Garis
929 SW Simpson Ave #140
Bend, OR 97702
<http://discoverbendchiro.com>
Physicians - Chiropractors

Dressbarn

Claudia Medrano
61334 S Hwy 97
Bend, OR 97702
(541) 382-6597
<http://dressbarn.com>
Clothing - Women's Retail

Edward Jones Investments - Gaughan, Kate

Kate Gaughan
760 Harriman St
Bend, OR 97703
(541) 389-4363
Financial Planning Consultants

Elevate Sport Horses

Rachael Rees van den Berg
20090 Marsh Rd
Bend, OR 97703
(541) 550-8165
<http://elevatesporthorses.com>
Horse Training/Lessons

GI Ranch

Julia Eidukas
Bend, OR
(541) 382-6691
Associate - Out of Area

Immersion Brewing

Rachael Plattner
550 SW Industrial Way Ste 185
Bend, OR 97702
(541) 633-7821
<http://imbrewing.com>
Breweries and Brew Pubs

Oregon Trail Livestock Supply Inc

Martin Arritola
3931 10th St
Baker City, OR 97814
(541) 523-3089
Associate - Out of Area

ProLegal Litigation Support Services Inc

Linda Mejia
2950 NE Stanton Ave #1
Bend, OR 97701
(541) 312-4024
<http://prolegalitigation.com>
Paralegal

Roundabout Books

Cassie Clemans
900 NW Mt Washington Dr
Ste 110
Bend, OR 97703
(541) 390-6774
www.roundaboutbookshop.com
Books - New

TQ Properties

Robert Quinn
Ontario, OR
(541) 889-8621
Associate - Out of Area

TT Marketing

Bud Torcom
1345 NW Wall St Ste 300
Bend, OR 97703
(541) 728-0558
www.TTMarketingGroup.com
Marketing Consultants

USDI Bureau of Land Management - Dean, William

William Dean
3050 3rd St
Prineville, OR 97754
(541) 416-6732
Government

Willamette Valley Bank

Anna Kimball
121 NW Greenwood Ave Ste 103
Bend, OR 97703
(541) 617-6166
http://willamettevalleybank.com/mortgage/residential_lending.html
Real Estate - Loans and Contracts

Members that reinvested

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- Combined Communications Inc

59 Years

- Robberson Ford Lincoln Mazda

47 Years

- Bigfoot Beverages

41 Years

- Cascade Office Supply

36 Years

- Design of the Times

32 years

- Press Pros Printing Company
- Newport Avenue Market, An Employee Owned Business

26-30 Years

- Bend Education Association
- Central Oregon Community College (COCC)
- Integrated Eyecare
- Kirby Nagelhout Construction Co
- La Quinta Inn Bend
- Smolich Motors
- Sun Mountain Fun Center

21-25 Years

- Capstone Certified Public Accountants LLC
- Central Oregon Irrigation District
- Deschutes County Sheriff's Office
- Johnson Benefit Planning
- Price/Fronk & Co
- Sunriver Resort
- Treasure Valley Coffee of Central Oregon

15-20 Years

- Aspen Lakes
- Auto Body Concepts
- Bend Sister City Foundation
- Carlson Testing Inc
- ConnectW
- Copiers Northwest
- Elk Lake Resort
- Evergreen Home Loans
- FootZone of Bend
- I & J Carpet Inc
- J Bar J Youth Services
- Lifetime Vision Care LLC
- Sleep Inn of Bend
- The Source Weekly
- Tom Collier Classic Motor Car Company Inc

11-15 Years

- American Red Cross - Oregon Mountain River Chapter
- AT&T - Andy Kizans
- Cascade Publications Inc - Cascade Business News
- Cindy Berg Wagner - Hasson Company Realtors
- Classic Window Coverings
- High Desert Insurance & Financial Services
- Incredible Events

- Mount Bachelor LLC
- Old Mill District
- The Lowes Group
- Whispering Winds Retirement

6-10 Years

- AIC Insurance Agency
- CASA of Central Oregon
- Central Oregon Dermatology
- Central Oregon Disability Support Network Inc
- Compass Commercial Business Sales & Acquisitions - Peter May
- DVA Advertising & Public Relations
- Flip Flop Sounds
- G Pollack Financial
- Hutch's Bicycle Store
- Jamison Street Self Storage
- Standard Paint & Flooring LLC
- SunWest Builders
- Wells Fargo Business Banking

1-5 Years

- Arbor Builders
- Assistance League of Bend
- BDC Construction
- Bend Spine and Neurosurgery
- Boot Barn
- Bridges Academy
- Brix Law
- Cascade Center of Photography
- Cascade Custom Pharmacy
- Central Oregon Health Council
- Central Oregon Veterans Ranch
- Directors Mortgage
- Fortress Financial Services Inc
- Fred Real Estate Group
- G5
- Gowdy Bros. Electric Inc
- Green Ridge Physical Therapy & Wellness
- Hughes Law LLC
- imortgage
- Lenity Architecture
- Maverick Leather Company Inc
- Nashelle Retail Store
- Northwest Navigator Luxury Coaches LLC
- Ponderosa Forge & Ironworks Inc
- Rahn's Sanitary Service
- Sacred Art of Living Center
- Sargent's Stereo Super Store Inc
- Savory Spice Shop
- SMART (Start Making A Reader Today)
- Sport Clips
- Springleaf Financial
- Springtime Landscape & Irrigation Inc
- Struble Orthodontics
- Structure Development NW
- Summit Funding Inc
- Verheyden Works dba V Works Inc



This year, the Bend Chamber is proud to recognize local Purple Heart recipients during the 17th annual Veterans Day Parade in downtown Bend.

By: Rachael Rees van den Berg, Bend Chamber Communications Coordinator

Purple Heart Medals are awarded to members of the armed forces of the U.S. who are wounded by an instrument of war in the hands of the enemy and posthumously to the next of kin in the name of those who are killed in action or die of wounds received in action, according to purpleheart.org.

“It’s an honor for Purple Heart veterans to be selected as the grand marshal,” said Darrel Coleman, commander of the local chapter of the Military Order of the Purple Heart. “Having a purple heart is not earned, it’s given to those who were wounded - those who have spilled blood for their country. It shows that they were willing to defend this

nation and represent their country.” Coleman said there are about 40 Purple Heart recipients in Central Oregon and the local chapter is currently being re-established. He added at Bend, Redmond and La Pine are also designated Purple Heart Cities.

“We are trying to build the membership so we can do more for veterans,” Coleman said. “We’re hoping our participation in the parade will help get the Purple Heart name out there.”

More about the Purple Heart from <http://www.purpleheart.org/>:
The organization now known as the "Military Order of the Purple Heart,"

was formed in 1932 for the protection and mutual interest of all who have received the decoration. Composed exclusively of Purple Heart recipients, it is the only veterans service organization comprised strictly of “combat” veterans.

Funds for welfare, rehabilitation and/or service work carried on by the organization are derived through the collection of used household items, the operation of thrift stores, through the donation of automobiles and, at the community level, from the annual distribution of its official flower, the Purple Heart Viola. Violas are assembled by disabled and needy veterans, many

of whom receive little or no compensation from other sources. Thus, your contribution to our programs serve are two-fold. First, they help the veterans who participate in these endeavors and, secondly, they enable the organization to do many things on behalf of hospitalized and needy veterans and their families.

Wives, mothers, daughters and adopted daughters of Purple Heart recipients are eligible to belong to the Ladies' Auxiliary of the Military Order of the Purple Heart, which also does important work nationally and locally in veterans' hospitals.

VETERANS DAY P*A*R*A*D*E

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Contact the Bend Chamber office- (541) 382-3221
 Located at: 777 NW Wall St., Bend, OR 97703
www.BendChamber.org/events

MEMBER NEWS



Joyce Steele



Allison Suran



Andrew Levy



Jess Hanson



Kirsten Staak



Jolene Kjorstad

Joyce Steele

Joyce Steele, PT, CEEAA, BCB-PMD, PRPC at Healing Bridge Physical Therapy recently received her Doctor of Physical Therapy (DPT). Joyce's 19+ years as a physical therapist has progressed to a sole focus on women's pelvic health and providing women suffering from pelvic floor dysfunction with up-to-date and evidence-based care.

Allison Suran

Allison Suran, PT, GCFP, TPS and owner of Healing Bridge Physical Therapy (HBPT) recently received her certification as a Therapeutic Pain Specialist from the International Spine and Pain Institute. HBPT is now offering programs to help people in chronic pain find ways to enjoy life and movement again.

Andrew Levy

Andrew Levy, executive vice-president of client relations with Bend-based Vantage Clinical Solutions, recently completed the Executive Program in Private Practice Management with a Post-Professional Doctorate in Physical Therapy with the Evidence In Motion (EIM) Institute of Health Professionals. The program is an MBA-style, 12-month educational program for physical and occupational therapists that provides training

in practice management and business administration.

Jess Hanson

Jess Hanson has been appointed market manager/general sales manager of Horizon Broadcasting Group's Central Oregon media properties. He will oversee the company's five radio stations, its digital assets (including MyCentralOregon.com) and event productions. Hanson joins Horizon Broadcasting Group, LLC after serving as president and Chief Revenue Officer of Townsquare Media's cluster of radio stations in Abilene, TX.

Kirsten Staack

Kirsten Staack has joined BendTel as Dispatch Coordinator. From setting up work orders to dispatching technicians, Kirsten ensures her departmental workflow operates smoothly. A visit to her center of operations in the far reaches of the tech department is likely to find her engaged simultaneously on phone & computer as she executes her logistical craft.

Jolene Kjorstad

Step & Spine Physical Therapy co-founder and lead physical therapist, Barrett Ford, PT, announced that Jolene Kjorstad, PT, DPT has begun seeing clients at its Redmond clinic. Jolene received her Bachelor of

Science at the University of Mary in Bismarck, North Dakota and her Doctorate of Physical Therapy at Pacific University, Forest Grove, Oregon.

Kary Barrie

PacificSource Health Plans has hired Kary Barrie as Marketing Project Manager in its Bend office. In her new role, Barrie will oversee marketing projects generated from PacificSource's Bend office and ensure compliance to regulations and brand standards. Barrie has spent the last 16 years in the finance industry.

Shelley Nelson

Shelley Nelson has joined the Directors Mortgage team in Bend as a reverse mortgage specialist and will be working exclusively with senior homeowners in Central Oregon. Her passion is providing education and resources to seniors who are looking to support their financial goals and needs. Prior to joining Directors Mortgage, she spent the past 20 years in financial service related industries.

Dr. George A. Conway

Deschutes County has hired Dr. George A. Conway as the new director for its Health Services department. Dr. Conway, who will assume his post on Oct. 3, replaces Jane Smilie, who left county employment earlier

this year. In his role, Dr. Conway will lead the day-to-day operations of the County's Health Services department.

Update your business information for the 2017 Bend Business & Lifestyle Magazine!

Nov. 1 is the deadline to make sure your information is up to date for the annual Bend Business & Lifestyle Magazine. If you do not have a password to log-in to the Member Information Center at www.bendchamber.org.

Please email Chris Boyle, chris@bendchamber.org or call 541-382-3221 to get set up.

Don't forget, this is the #1 resource for professional recruitment and business development in Central Oregon, let's make sure your business listing is 100 percent correct!



SALUTE TO COMMERCE

Allstate is a family-run business that truly cares about its customers

Paul Tornay, exclusive agent/personal financial representative, bought the agency in 2002 after working as an Allstate Insurance manager for 14 years. The company, which offers auto, motorcycle, RV, boat, home, renters, life insurance and annuities, has grown over the years primarily from word of mouth and referrals, he said.

“We want (customers) to get a good value for their money, and be well protected,” said Paul Tornay, exclusive agent/personal financial representative.

In addition to taking care of customers, Allstate gives back to the community.

“We have supported girls’ softball and boys’ little league through fi-

ancial contributions, as well as The Bloom Project here in Bend,” he said. “We also support NeighborImpact Food Bank with food collection and donation.”

When people in the community pull together and support one another, it makes everyone stronger, Torany said.

“We are delighted, and proud of this accomplishment,” said Tornay about receiving the Salute to Commerce Award. “We work very hard at running our business in such a way that our customers will trust us and recommend us to their friends and family. It feels good to be recognized for our efforts.”



The selections have been awarded for Leadership Bend’s Class of 2017. Leadership Bend, a program of the Bend Chamber, is designed to identify, educate, train and connect willing and commit-

ted citizens to leadership roles within the community. Selections are made from a broad and diverse cross section of the community and must go through a rigorous application and selection pro-

cess. The final participants are drawn from acknowledged and aspiring leaders who share a commitment to actively driving a long-term and positive impact in the commu-

LEADERSHIP BEND CLASS OF 2017

BILLETER, TODD

COOK, RODNEY

COZIER, JOHN

DALE, ALAN

DEAN, WILLIAM

DAVIS, PATTY

GARAJ, MIRO

GAUGHAN, KATE

HADE, TERRI

HANSON, TIA

HEMSON, BEN

LUDWIG, ERIN

MIKKELSON, KIMBERLY

MORGAN, GLENN

REDMAN, STEVE

ROWAN, RORY

SCHEUERMAN, KELLY

SCHUMACHER, TOM

SPENCE, SANDRA

STANSBURY, JOHN

STERNFELD, LAUREN

SWANSTON, LISA

SWINDLE, CHAD

TUCCIO, REBECCA

Bank of the Cascades, VP Branch Manager

Rosell Wealth Management, Dir. of Financial Planning

First American Title, Manager

Bryant, Lovlien & Jarvis, Associate Attorney

U.S.D.I. Bureau of Land Mgmt., Assoc. District Manager

Bend Chamber of Commerce, Business Dev. Manager

Robberson Ford, Marketing Manager

Edward Jones, Financial Advisor

LifeWise Health Plan of Oregon, Operations Team Lead

Ascent Architecture & Interiors, Design Professional

City of Bend, Business Advocate

FBI - Portland Division, Victim Specialist

US Bank, Business Relationship Manager

Knife River Corp, Concrete Division Manager

Windermere, Owner

City of Bend, Project Engineer

OSU Cascades, Internship & Employment Coordinator

St Charles Health System, Director of Cancer Services

Mosaic Medical, Contoller

Central Oregon Radiology Assoc., VP of Operations

DENT Instruments, Inside Sales Engineer

Deschutes Brewery, Contoller

Taylor Northwest, Project Manager

Craft3, Senior Consumer Lender

It is the Bend Chamber’s belief that everything begins with leadership. As a growing and very special region in Oregon, the issues become increasingly more complex and the need for leadership is greater than ever. After all, who will “pass the torch” and continue to build upon what was already created by our pillars before us?

“I’m excited to be given the honor of guiding another

class of emerging local leaders through this program and see the impact they will have on this community,” said Jamie Christman, executive director of Leadership Bend.

Over the course of nine months, the participants of Leadership Bend will work with local leaders to expand awareness and understanding of the complex issues and opportunities facing Bend and the region.

Now in its 24th year, the program has over 390 alumni that include a variety of business owners, CEOs, city managers, superintendents, executive directors, elected officials, industry leaders and professionals. Leadership Bend is fully supported by local community resources and is grateful for a community that believes in investing in its local leadership.

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More Bend Chamber SAGE Business Award photos available at www.BendChamber.org/events
Photos by The Hidden Touch Photography



Ribbon Cutting at CrossPointe Capital - C12 Cascades



Ribbon Cutting at Looking Glass Imports & Cafe



BEND Chamber EVENTS

www.BendChamber.org/events | (541) 382-3221



OCTOBER

October 3 | Monday 11:30 a.m. - 6 p.m.

Golf Tournament

@ Crosswater Golf Course

17600 Canoe Camp Dr Sunriver, OR

Golf includes: golf, cart, range balls, dinner, mulligans and strings, raffle tickets, contest prizes (four hole-in-ones, longest drive and closest-to-the-pin) and plenty of snacks and beverages! Register your players at BendChamber.org/events Learn about sponsorship opportunities contact Patty Davis (541) 382-3221

October 4 | Tuesday 5 - 7 p.m.

What's Brewing: Election Series – Sheriff Debate

@ Deschutes Brewery Public House

Located at: 1044 NW Bond Street

October 6 | Thursday 4:15-5 p.m.

Ribbon Cutting

@ Mt. Bachelor Assisted Living & Memory Care

Located at: 20215 Powers Rd.

Enjoy a very special "Sneak Peek" of Mt. Bachelor Assisted Living & Memory Care. From the moment you walk through the front door, you'll know senior living in Bend has been redefined. Featuring: Volcano Vineyards Winery and Foxtail Bake Shop, food truck by Big Ski's Pierogi and entertainment by Lino.

October 11 | Tuesday 10 - 11 a.m.

Membership 101

@ Bend Chamber

Located at: 777 NW Wall St. Ste. 200

Whether you are new, existing, or a prospective Bend Chamber member, you can gain from learning how to make the benefits of chamber membership work for you.

October 11 | Tuesday 5 - 7 p.m.

What's Brewing: Election Series – Commissioner Debate

@ Deschutes Brewery Public House

Located at: 1044 NW Bond Street

October 13 | Thursday 4:15-5 p.m.

Ribbon Cutting

@ Minuteman Press of Bend

Located at: 235 SE Wilson Ave Ste 100

Minuteman Press has been a locally-owned company for the past 14 years. Renee and John Mansour purchased the business in February of 2016. Their goal is to provide you with great customer service and a quality product, in a timely manner. Minuteman Press is a full service Printing and Market Design company.

October 20 | Thursday 7:30 - 10 a.m.

Economic Forecast Breakfast

@ The Riverhouse Convention Center

Forecasting for the year is the key to making your business successful. The Bend Chamber's Economic Forecast Breakfast is designed to not only meet your budgeting needs, but also provide a road map for the next year. Come network with other business professionals while enjoying a delicious breakfast buffet.

October 20 | Thursday 12 - 1 p.m.

ConnectForLunch

@ Participating member restaurants

Meet people on your lunch hour. You'll be having lunch with businesspeople at all levels and from a wide variety of industries - face to face.

October 20 | Thursday 4:15 - 5 p.m.

Ribbon Cutting

@ Sage School of Massage & Esthetics

Located at: 369 NE Revere Ave Ste 101
Sage School of Massage & Esthetics is new to the Bend Chamber, but not to Central Oregon. They are celebrating a decade of educating students in the art and science of professional massage therapy. With a focus on a holistic approach, the school has graduated over 230 students during the past ten years.

October 25 | Tuesday 5 - 7 p.m.

What's Brewing: Election Mixer

@ Deschutes Brewery Public House

Located at: 1044 NW Bond Street

A casual evening to meet current elected officials and candidates running for office.

October 26 | Wednesday 12 - 1 p.m.

ConnectForLunch

@ Participating member restaurants

Meet people on your lunch hour. You'll be having lunch with businesspeople at all levels and from a wide variety of industries - face to face.

October 26 | Wednesday 4:30 - 6 p.m.

Business After Hours

@ Summit Bank

Located at: 560 SW Columbia St

Enjoy hors d'oeuvres and beverages amid a fun, social atmosphere that gives you the opportunity to make valuable connections. Summit Bank serves the banking and financial needs of local businesses, nonprofits and professionals with a level of highly personalized, innovative, responsive and technologically advanced customer service.

October 27 | Thursday 4:15 - 5 p.m.

Ribbon Cutting

@ The Center - Orthopedic & Neurosurgical Care & Research

Located at: 2245 NW Shevlin Park Road

The new Shevlin Health & Wellness Center clinic, will open in October 2016. The Center's highly skilled physicians will see patients in the new state-of-the-art building, both by appointment and for walk-in injury care.

NOVEMBER

November 1 | Tuesday 5 - 7 p.m.

What's Brewing: City Charter Review

@ Central Oregon Collective

Located at: 62070 27th St

This is the second of two forums offering all Bend residents the chance to weigh in on a critical question for our city: Does our current governance structure give us the best leadership possible for addressing our complicated population, housing, transportation and livability issues?

November 3 | Thursday 12 - 1 p.m.

ConnectForLunch

@ Participating member restaurants

Meet people on your lunch hour. You'll be having lunch with businesspeople at all levels and from a wide variety of industries - face to face.

November 3 | Thursday 4:15 - 5 p.m.

Ribbon Cutting

@ Central Oregon Veterans Outreach Inc (COVO)

Located at: 61510 S Hwy 97, Suite 100

November 8 | Tuesday 10 - 11 a.m.

Membership 101

@ Bend Chamber

Located at: 777 NW Wall St. Ste. 200

Whether you are new, existing, or a prospective Bend Chamber member, you can gain from learning how to make the benefits of chamber membership work for you.

November 8 | Tuesday 4:15 - 5 p.m.

Ribbon Cutting

@ Roundabout Books

Located at: 900 NW Mt Washington Dr Ste 110

Roundabout Books is a new independent bookstore opening in Northwest Crossing October 2016. They are looking forward to meeting you!

November 9 | Wednesday 12 - 1 p.m.

ConnectForLunch

@ Participating member restaurants

Meet people on your lunch hour. You'll be having lunch with businesspeople at all levels and from a wide variety of industries - face to face.

November 11 | Friday 11 a.m.

2016 Veteran's Day Parade

@ Downtown Bend

Support the veterans in our community by being a part of, or attending, one of the largest Veteran's Day parades in Oregon!

November 15 | Tuesday 5 - 7 p.m.

YPN @ Hydro Flask

Located at: 525 NW York Drive

The Young Professionals Network is a conduit for young emerging professionals, ages 21-40, to access unique and valuable experiences.

November 17 | Thursday 12 - 1 p.m.

ConnectForLunch

@ Participating member restaurants

Meet people on your lunch hour. You'll be having lunch with businesspeople at all levels and from a wide variety of industries - face to face.

November 17 | Wednesday 4:30 - 6:30 p.m.

General Membership Meeting

@ Deschutes Brewery Mountain Room
901 SW Simpson Ave.

A year-end review from the Bend Chamber board president and chairman followed by the incoming board president and chairman sharing their plans for the year ahead. The Bend Chamber's annual report will be available for all attendees. Join us for an evening of networking and great views from the Mountain Room. Enjoy a beverage and hors d'oeuvres on us!



Would you like to sponsor or host a Bend Chamber event?

There are multiple opportunities for event partnerships, no matter the size of your business.

Contact Patty Davis at (541) 382-3221 or email patty@bendchamber.org

Only in Bend does someone apologize for almost killing you!

Out for a run, I was on 14th street heading into a roundabout. I slowed down to walk into the crosswalk. The woman in the car in front of me had stopped. Suddenly a truck and trailer enter the roundabout and it's not stopping. The truck driver is not looking, he doesn't see the car, he doesn't see the me in front of the car. I'm like a deer in headlights watching it all when my brain finally kicks in telling me... "MOVE!" As I leap out of the way, the truck and trailer jackknife. I turned to look at the truck driver. He leaned out the window and yelled at me "Sorry about that!" Only in Bend does someone apologize for almost killing you. LOL!

If I had been in another city and that had happened, I would have received a different, certainly not apologetic, message verbally and maybe with sign language. That truck driver is an example of why we all love living in Bend. We live in a culture of kindness, respect, and consideration for others. We value our culture so much we have a bumper sticker to educate visitors... "Be Nice, You're In Bend!"



Currently there is a lot of fear and anxiety regarding the changes going on in Bend. I remember moving here in October of 2008 when the whole world was changing. Then and now it is the PEOPLE that define Bend - not a world economic event or urban growth boundary. As long as we remain true to our core cultural values of being kind and respectful to each other and considerate to the welfare of all in our community, this town is going to thrive - including the people.

I love Bend. If you or someone you know needs help in buying or selling a home, please contact me. It would be my pleasure to serve you.



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*Live Love
Central Oregon!*



Desert Wood Dr