

# BEND Business Journal

JULY 2015

VOLUME 30 ISSUE 7

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FREE

BEND Chamber  
*Journal*



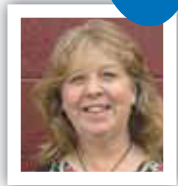
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# a DAY OF Water OF AWARENESS



By: Diane Turnbull,  
Area Manager of Start Making a Reader Today  
Class of 2015 Leadership Bend

It's that time of year when our thoughts turn to gardening, summer barbecues and just getting out and enjoying our beautiful Central Oregon. This year is no different, right? Well maybe not. Our last Leadership Bend session was all about water, the history of water distribution, water rights, conservation and what happens in drought years. We have all noticed, and no doubt commented on, the lack of moisture this past winter, so this session was not only timely, but important given our love of the outdoors and our water sports in Central Oregon.

Thanks to presenters from the City of Bend, Oregon Water Resources Department, Deschutes Land Trust, Upper Deschutes Watershed Council, Deschutes National Forest and Oregon High Desert Association we

received a lot of great information. It turns out it takes many people with a great deal of diverse experience and education to manage our water resources in Central Oregon! One of the best things about this session was learning a few water conservation strategies and who to call with water concerns, like those gushing sprinklers watering the road instead of the lawn.

Below is a list of resources that will help you be a good water use steward and help you plan a fun and exciting summer:

For information on water conservation strategies: [www.waterwisetips.org](http://www.waterwisetips.org)

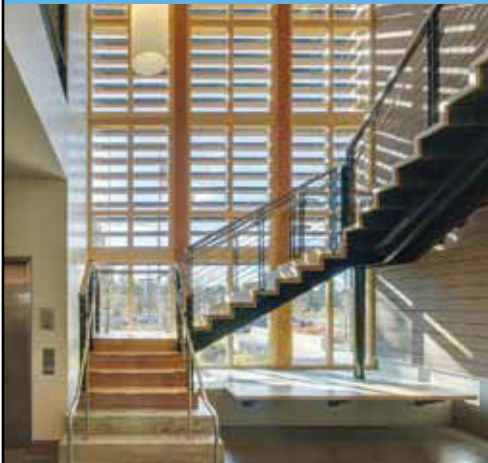
For information on native and drought tolerant plants: <http://extension.oregonstate.edu/gardening/>

For information on protecting our land and restoring our rivers: <http://www.deschutespartnership.org/>  
For information on using our forest and desert lands wisely as well as summer activity planning: <http://www.fs.usda.gov/main/deschutes/home>, <http://onda.org/> and <http://www.childrensforestco.org/>

I recommend checking out the above resources as part of your planning for summer activities from gardening to getting outside with the family. Oh, and if you do come across one of those gushing sprinklers call the city and report it! 541-317-3000.



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*It was great news to hear the Oregon Land Use Board of Appeal's decision to let OSU-Cascades move forward in constructing their 10-acre campus in Bend. directly from our reserves, and pledged another \$50,000 to match our member's contributions. The \$100,000 pledge demonstrates our commitment to OSU-Cascades.*

*The Bend Chamber of Commerce has been supporting OSU-Cascades for a number of years because of the positive impact the university will have on our community. We have advocated for the campus and developed the OSU 50/50 Match program where we donated \$50,000. I think we can all agree that there is no such thing as a perfect site. Each site will have drawbacks, but we believe that continued opposition may put the project in jeopardy, or at the very least, cause the project to incur significant additional cost and delays.*

# THE ECONOMIC BENEFITS OF A UNIVERSITY

*By: Michael LaLonde, President and COO of Deschutes Brewery, Chairman of the Bend Chamber*

**1. WORKFORCE DEVELOPMENT** Developing tomorrow's workforce should be our number one priority in Bend. Currently, there is no option for our children to stay in Bend and receive a four-year degree. There are also a number of local community members who have a desire to get a degree, finish a degree or start graduate school. At Deschutes Brewery, we start our annual review process with a "career conversation" including an individual's aspirations. In most situations, the conversation includes additional education through a formal degree, executive or continuing education programs. OSU-Cascades will not only continue to help us improve our workforce, but let us be more competitive in a very competitive market. It will also allow many individuals to achieve their life goals.

**2. TECHNOLOGY TRANSFORMATION AND SUPPORT FOR INCUBATORS** Universities play a key role in developing technology and expediting its commercialization. Universities also have a role in operating incubators. Through more than 150 incubators affiliated with colleges and universities across the country (70 percent of which are focused on technology

companies) academia fuels important research and supports business start-ups. In partnership with governments, business organizations, training centers, large established businesses and venture capital firms, universities can provide valuable resources to incubator businesses. OSU-Cascades has spun off one high tech start-up already called On-Board Dynamics and has a proposal on the Governor's desk for an Innovation Center through the Regional Solutions Advisory Committee.

**3. FOSTERING INTERNSHIPS AND CONTRIBUTING TO BUSINESS ADVISORY PROGRAMS** University programs can channel faculty and student know-how to business development. Faculty, students, staff and specialized (i.e., clusters and innovation) centers serve as resources through a variety of activities such as serving on boards of local firms, conducting relevant research, providing consulting and serving as interns. Universities can organize forums where they can meet and access powerful alumni and business networks and can play a major role in cluster development initiatives. OSU-Cascades has a robust internship program underway. The ex-

pansion will allow more students and local businesses to engage in the mutual benefits of internships, leading to employment.

**4. NEW REGIONAL EMPLOYMENT AND PURCHASING** One third of the jobs at universities are faculty; the remaining two thirds are administrative and support staff positions, often filled by local residents. In addition, nearly half of a university's operating budget is spent on procurement of goods and services — good news for local businesses offering these products and services. Universities are also counter cyclical in that more students apply to college or go back to college during downturns. A more stable industry in Bend will help protect us from the next downturn.

**5. CULTURAL ENRICHMENT** Universities bring access to fresh thinking and new ideas. Lectures, music performances and art exhibitions increase community engagement. The presence of a four-year university is a top priority for employees considering relocating to a region because of the cultural enrichment they offer.

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*Our gratitude goes out to  
all who support this  
publication, especially the  
Bend Chamber Members  
who make it all possible.*

#### MISSION

THE BEND CHAMBER IS A VITAL STRATEGIC PARTNER CREATING RESOURCES AND OPPORTUNITIES FOR MEMBER SUCCESS, QUALITY OF LIFE, ENGAGEMENT AND MEANINGFUL IMPACT.

#### VISION

THE VISION OF THE BEND CHAMBER IS TO GATHER, EQUIP AND MOBILIZE OUR BUSINESS COMMUNITY TO DRIVE A PROSPEROUS ECONOMY AND UNMATCHED QUALITY OF LIFE.

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## OSU-CASCADES

# CAMPUS DECISIONS UPHELD BY LAND USE BOARD

*By: Christine Coffin, Director of Communications & Outreach*

The Oregon Land Use Board of Appeals has cleared the way for Oregon State University - Cascades to move forward on construction of the 10-acre campus in Bend. A decision dated June 8 makes it possible for OSU-Cascades to welcome students to the region's long-awaited four-year university campus during the 2016-2017 academic year.

"This represents a victory for higher education in Central Oregon and is particularly significant for our current and future students," said Becky Johnson, OSU-Cascades vice president. "We will build a west side campus that integrates well within the community."

While OSU-Cascades will welcome its first freshman class this September, groundbreaking for the new campus has been delayed by more than a year after opponents unsuccessfully filed appeals with the city and then the state land use board. Today's LUBA decision affirms that both Bend city officials and OSU-Cascades properly followed the land use planning process.

Since 2013, more than 3,500 Central Oregon residents have attended public and civic meetings focused on the campus. Hundreds have shared ideas and advice at those meetings or through their participation in OSU-Cascades advisory groups.

"As we move to the next step, we will continue to invite and address the public's thoughts and concerns," Johnson said. "We are grateful for the support and work of so many people who helped us get to this point, including the Bend City Council and City staff, our Central Oregon legislators, community members and the Campus Expansion Advisory Committee volunteers."

To read the full LUBA decision, <http://www.oregon.gov/LUBA/docs/Opinions/2015/06-15/14098.pdf>.

For more information about the campus expansion go to <http://osucascades.edu/4>.



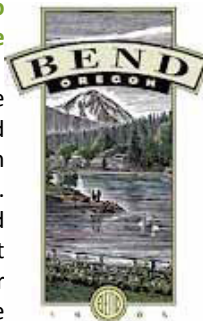


# DOUG KNIGHT

BEND CITY COUNCILOR

**Q: What year did you move to Bend, and why did you move here?**

**A:** I moved here April, 1996, to be part of a “Mountain Town.” Bend had a distinct outdoor recreation culture and a bright future. Having grown up in Montana and Colorado, my wife Wendy and I left the Bay Area to be closer to our roots in a town where we felt we could make a difference.



**Q: What do you do for fun in your free time in Central Oregon?**

**A:** I am a water sports fanatic – sailing, water-skiing, windsurfing, kiteboarding and kayaking. In 2005, I helped found the Bend Paddle Trail Alliance, which is now close to unveiling the “Bend Whitewater Park” project at the Colorado Avenue Dam. I try to break away to Hood River whenever I can to kiteboard in the Columbia Gorge.

**Q: What’s your line of work?**

**A:** As a project engineer for Hickman Williams and Associates, I worked on projects such as SkyView Middle School, Lava Ridge Elementary School, the Deschutes County Jail expansion and the Bend Library. I left Hickman Williams and Associates in 2000 to do my own development work on brick-and-mortar projects that contribute to the vibrancy of downtown Bend, including “St. Clair Place” and the Deschutes Brewery Pub expansion.

**Q: Why do you serve on the Bend City Council?**

**A:** Given my experience and interactions with the City’s Planning and Engineering Departments, City Administration and Neighborhood Associations, I realized the City needed leadership with my aptitudes. With regard to the many infrastructure and livability challenges before us, I feel the Bend City Council has made (and is making) decisions that benefit our City. I enjoy making decisions that make a Bend better place to be.

**Q: What’s your strategy to promote businesses in Bend?**

**A:** Generally, I think the City should stay out of the way and allow free enterprise and small businesses to flourish. I support expanding Enterprise Zones within the City. While this means slightly less tax revenue, I think the benefits of helping small businesses create family-wage paying jobs far outweighs the costs. City-sponsored enterprise efforts could help revitalize lands surrounding 3rd Street and the parkway.

Additionally, having another higher-education institution (OSU-Cascades) here will introduce many young graduates and a skilled workforce to the Bend lifestyle, and that could attract more businesses here. Bend Economic Development Advisory Board as well as Economic Development for Central Oregon should receive increased funding to help with these business relocation/establishment efforts.

## City Council Watch:

# THE VOTERS WANT IT

By Rachael Rees van den Berg  
Bend Chamber of Commerce, Communications Coordinator

Erik Kancler, lobbyist for the City of Bend, gave council his second legislative update during the Bend City Council work session on May 20. Kancler’s updates included the topics of transportation, affordable housing, land-use and marijuana.

Transportation has become a very political issue in Salem, he said. The Republicans won’t support a transportation fuel package unless amendments are made to the Low Carbon Fuel Tax.

“Local advocacy is going to be the key, as well as untangling state politics,” Kancler said, referring to funding public transportation funding.

Kancler said legislatures are working on medical and recreational marijuana separately, and legislation for medical marijuana is the priority. Because headway hasn’t been made on recreational marijuana, he told councilors they would be able to get in on the ground floor to make sure they could implement their desired policies at a local level.

Bend City Attorney Mary Winters said there have been no regulations adopted for recreational use of marijuana, but expects there will be “seed to sale” policies put in place.

Councilors told Kancler they wanted to preserve their ability to manage time, place, manner and licensing requirements for recreational marijuana.

The City of Bend needs to have local control over things that will impact the city, such as location and when retailers for recreational sales can be open, said Mayor Jim Clinton.

Councilor Victor Chudowsky suggested coming up with a couple different scenarios and testing them in the community to learn the pros and cons.

“To me, it’s a question of recognizing that this passed, the voters want it,” he said. “Kind of looking at it in a way that’s free of stigma or stereotypes ... Getting feedback from people in the community about what they really want this to look like.” Councilor Doug Knight said he did not want to dedicate valuable council time to potentially trying to solve an issue that is better solved at the state level first. However, he acknowledged there are taxing opportunities that should be capitalized on.

City Manager Eric King asked for a subcommittee of councilors to be formed to really dive into the issue. Clinton selected Councilors Nathan Boddie, Roats and Chudowsky.

## Bend City Council meets

the 1st & 3rd Wednesday of the month <http://www.bend.or.us/>  
710 NW Wall St., Bend, OR | (541) 388-5505



TAYLORNW



# NOW FOR BEND STANDS FIRM FOR OSU-CASCADES WESTSIDE CAMPUS

By: Janie Evey Teater and Amy C. Tykeson

Now for Bend was founded by civic, business leaders and community organizations to catalyze widespread support for OSU-Cascades on Bend's west side.

With a vocal minority aggressively attacking plans for the university, it was time for those who believe in its benefits and the positive implications for our community to stand strong together in support of OSU-Cascades at this location.

There is no other viable location, at least not for another decade. We have a window of funding now, and we have the chance to shape growth on the west side now. By choosing the university as the partner for development of this west-side property, Bend gains the opportunity to have a greater say in traffic mitigation and neighborhood livability—than they would with any other occupant of the west-side property. Something will be built on that 10-acre parcel and the university will be an invested partner, working toward the overall betterment of Bend.

But these growth concerns are not the central issue. This university is about so much more. It is about long overdue educational opportunities, meaningful economic stability, innovation and expanded cultural enrichment that we want for our region. These are the benefits that led to overwhelming support for the university in a recent poll conducted by Now for Bend.

The Bend Chamber is an important supporter of OSU-Cascades expansion to a four-year university and is a coalition member, which includes financial support. The chamber is standing alongside over 60 other businesses and organizations in this powerful display of public support that is changing the conversation about what we want for our community in the future—big picture and long term.

The recent Oregon Land Use Board of Appeals approval of the site plan is good news. But our work isn't done. Now for Bend is asking for support of the university vision from chamber members. Together, we can

secure funding for the university and provide accurate information to the community about the west-side location.

## HERE'S HOW YOU CAN HELP

### SIGN THE PETITION AT

[www.nowforbend.com/sign-the-petition](http://www.nowforbend.com/sign-the-petition)

Have your business or organization join the coalition. Take a few minutes to post your "Why Now" [www.nowforbend.com/share-your-why-now/](http://www.nowforbend.com/share-your-why-now/). "Like" and "share" the Now for Bend Facebook page.

OSU-Cascades is a critical piece of the puzzle for the future of Bend. As stewards and leaders of Bend, get informed and demonstrate your support for higher education in Bend and throughout the region. Bend has been waiting for a four-year university for 30 years. Now is our time. Now for Bend.

# NOW FOR BEND

## Now is our time for higher education.

Join other members in support of the OSU-Cascades' Westside campus.



SIGN. JOIN. SHARE.  
[nowforbend.com](http://nowforbend.com)





Downtown Bend, OR

# Veterans Day Parade 2015

PARADE REGISTRATION IS FREE, BUT ALL ENTRANTS ARE REQUIRED TO REGISTER AT THE FIRST MEETING AND ATTEND ALL THREE PUBLIC PLANNING MEETINGS HELD AT: VFW POST 1643 - 1503 NE 4<sup>TH</sup> ST.

MONDAYS: OCT. 5, OCT. 19 AND NOV. 2

## START PLANNING YOUR FLOAT

The 16<sup>th</sup> Annual Veterans Day Parade, put on by the Bend Chamber, is scheduled to take place at 11 a.m. on November 11 in downtown Bend.

Whether it be a community organization, school, band, business or individual, everyone is invited to be in the parade and help us honor our veterans.

This year's parade will honor our "Living Legacies," commemorating the 70th

anniversary of the end of WWII and the 40th anniversary of the end of the Vietnam War. Parade Grand Marshals will be Col. John Turner, U.S. Air Force, WWII and Vietnam Veterans of America, Bend Chapter 820.

Last year about 200 vehicles, floats and organizations participated in the parade. Please join us in respecting those who have put their lives on the line for our freedom.



## First Meeting October 5

*Mandatory meeting for parade participants*

6 p.m. register and sign waivers at:  
VFW Post 1643 - 1503 NE 4th St.

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# It's a **WHOLE NEW BALL GAME**



By: Tim Casey, President & CEO Bend Chamber  
tim@bendchamber.org

This is not your typical wine-and-cheese chamber. Over the years, your chamber has demonstrated a high level of success as an organization thanks to a hard-working staff and an amazing community. We have been able to bring you programs and services which serve your needs and set us apart from the crowd.

The danger to any business or organization that attains a high level of success is to rest on its laurels. Business success is a marathon, not a sprint. At this year's board retreat the Bend Chamber took that philosophy to heart, developing three goals which will change how we will continue to serve our members and our community.

We began by focusing on our mission, vision and values – the foundation on which we build our programs and services. At the Bend Chamber, we believe our mission is to be a vital strategic partner creating resources and opportunities for member success, quality of life, engagement and meaningful impact. Our vision is to gather, equip and mobilize our business community to drive a prosperous economy and unmatched quality of life.

We have eight areas we are focusing on to better serve the business community. From our mission, we derived three pillars to guide our program development: engagement and impact, member success and quality of life.

We are also concentrating on the top five reasons our members say they belong to the Bend Chamber: business exposure, connections with other businesses, credibility of membership, wanting to make a difference and civic responsibility. Each and every product and service we will offer will be directly connected back to serving one of these eight needs.

Our second goal was to strengthen our advocacy program. Working with the city, county and state, as well as our other local districts, can be a challenge. We have formed a new Advocacy Council made up of leaders to help manage all our efforts.

Our third goal was to become more focused and engaged with emerging industries in our community. Bend was born as a lumber town, but, as the economy changed, so did the city. Businesses that were not in the lumber industry were emerging to become strong and vibrant. From real estate brokerages and hotels, to paddleboard companies and breweries, all of them had their struggle to emerge and sink their roots in our community.

Today, the Bend Chamber is striving to identify Bend's current emerging businesses, the ones which will take root and thrive in the future to help diversify our economy. All new industries need support to become established and grow.

We started this process with a "What's Brewing?" forum in March to begin opening the conversations. Next, we developed a taskforce to identify our emerging industries. Our intention is to invite these industries in to talk with us about how we can help their businesses and industries grow and prosper. A thriving community is one which comes together to help one another towards a common goal. We intend to be that engine to both lead and follow our members into the future.

*One of my favorite roles here at the Bend Chamber is talking with businesses in our community to learn what their needs are and how we can help. I would like to invite you to please contact me. I would love to come to your place of business and learn more about you, how you operate, what your needs are and how we can work together. Give me a call or email, I will be happy to set a time to come visit.*



# Top 3 IRS Audit Red Flags

The IRS audits only about 1% of all individual tax returns annually. However, the chances of you being audited or otherwise hearing from the IRS can increase especially if your tax return contains any "red flags." Here are three of the most important:

## 1 Business Meals, Travel, & Entertainment Expenses

Schedule C is a treasure trove of tax deductions for self-employed taxpayers, but it's also a gold mine for IRS agents. They know that the self-employed historically tend to claim excessive deductions.

**TIP:** Keep expenses reasonable and avoid lavish expenses. Maintain required receipts and documentation.

## 2 Claiming 100% Business Use of Your Vehicle

Claiming 100% business use for an automobile on Schedule C is a huge red flag for IRS agents.

**TIP:** Most taxpayers have commuting mileage to report, at a minimum, and some degree of personal vehicle use. Make sure that your business mileage is reasonable and in line with your occupation.

## 3 Cash-Intensive Businesses

Cash intensive small businesses (taxi drivers, car washes, bars, hair salons, restaurants, etc.) are easy targets for IRS auditors.

**TIP:** Keep excellent records to show that you are following proper cash accounting and depositing procedures and that you are showing good intentions to report all transactions.

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# Recreate on

## at the Old Mill District

Our region has often been called a “recreational mecca,” but let’s face it, we’re much more than that. After all, we have a lot of craft beer too, right? However, in order to earn that craft beer at the end of the day, we do recommend that you first take part in all the fantastic outdoor activities that Central Oregon has to offer. The good news is that you don’t have to go far to find it all. Just visit the Old Mill District in the heart of Bend.



**Hiking, Walking and Running** When the Old Mill District was first envisioned, a comprehensive trail system was a big part of the plan. Not only do the Old Mill District’s riverfront developed trails have miles of pleasant walking or running available, but they also connect with the greater Deschutes River trail network. In a nod to history, the Old Mill District has installed several large interpretive signs that feature historic photos and information about the land’s rich logging and timber mill history.

**Biking** Riders also enjoy the beautiful Old Mill District trail system. For a unique biking experience, Wheel Fun Rentals puts explorers in motion with a range of vehicles, including Surreys, tandem bicycles, and Norge boards.

Kids young and old can have fun with a chopper, quad sport, or deuce coupe.

**Watersports** With the gorgeous Deschutes River running right through the middle of the Old Mill District, it’s no wonder that locals and visitors go there to enjoy the water. You can float down the river on your own, or visit Tumalo Creek Kayak & Canoe to create the ultimate paddling experience: kayaking, paddleboards, canoes and more! Next year, the Bend Park & Recreation District will be unveiling a new whitewater play park in the river.

**Volleyball** Maybe not the first thing to come to mind when you think of Central Oregon recreation, but the sand volleyball courts near the edge of the river are a great place to play. Players, spectators (there’s a comfortable viewing area) and kids (who doesn’t love a sandbox?) alike will have fun.

**Fishing** Fly fishermen flock from all over to fish the blue ribbon waters of Central Oregon. The Old Mill District helps anglers of all levels hone their casting skills with the first permanent 12-hole fly casting course built in North America. Designed for practicing casting skills, each station has unique challenges for all levels of casters. Plus, it’s really beautiful.



Get the Guide

Old Mill District

Sample all the fun Bend has to offer, right at the Old Mill District. Now, how about that beer...





## What could be better than three days of hops, yeast and malted barley bliss at a craft beer festival in beautiful Bend, Oregon?

Four Days! —that's right we'll be pouring delicious beverages Thursday-Sunday, August 13-16—at the Les Schwab Amphitheater. This year's event is slated to offer 170+ craft beers, cider and wine.

Attendees of the 13th annual Bend Brewfest will be hotly anticipating the X-Tap. The X-Tap features specialty, very low production beers from a variety of brewers. Look for the X-Tap in a new location near the main gate. We've also bundled all seven hard cider options in one location and a variety of fabulous wine by Willamette Valley Vineyards. The winery is the leading producer of Pinot Noir in Oregon, and also produces Dijon clone Chardonnay and Pinot Gris.

Our beer merchandise this year is over the top with t-shirts, hoodies and insulated growlers by FiftyFifty. Grab lunch or dinner from over a dozen food

carts offering up lots of tasty options. We'll also have 10 Barrel art project, The Beer Painter, Bend Brew Daddy, Hopped Up jewelry and Henna Tattoos. Central Oregon Homebrewers will be talking up all things beer and we've added an ADA beer tent where beer tastings can be brought to your table.

Bend is here and so is the beer. Responsible beer consumption is awesome and so is the incredible variety of craft beer. Brewfest hours: Thursday-Saturday, from 12 noon - 11pm and Sunday from 12-8pm. Kids are welcome until 7 pm each night of the festival.

Visit [bendbrewfest.com](http://bendbrewfest.com) for more information or to volunteer at the event.

Proceeds benefit Deschutes River Conservancy, Big Brothers, Big Sisters and Neighbor Impact.

Thank You to our Bend Brewfest sponsors: Willamette Valley Vineyards, Big Lava Concerts and the Old Mill District.



# Street Banners

## More than Just a Pretty Face

If you've ever driven around Bend, you've seen the colorful street banners in the Old Mill District. These banners do more than brighten up your daily drive, they also help to promote important community organizations, events and services. The Old Mill District works with a large number of non-profits in the region, donating space and installation for these banners.

With 312 street banners lining the roadways at any given time, that's a lot of "real estate" to help educate the community about some of the organizations making a difference here in Central Oregon. Just a few of the banners you've likely seen in the past include everything from the Deschutes Historical Society highlighting the area's history to raising awareness for Child Abuse Prevent month, BendFilm or the Deschutes Land Trusts Whychus Creek Initiative.

With repeated use and the (often drastic) weather changes in Central Oregon, these banners do indeed have a "shelf life." The good news is that even when they are done with their job as a street banner, many of these guys go to local company Sara Bella. Sara Bella upcycles the banners into beautiful creations such as tote bags, fashion wear and handbags. Some of the non-profits then use these items for additional fundraising.

For more information on the banner program at the Old Mill District call 541-312-0131.



# Business in Bend

## Bigger, Better, Booming

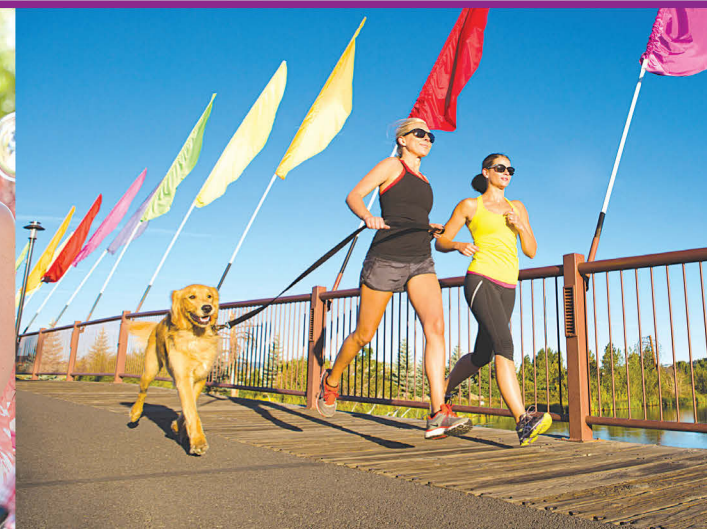
Bend is growing, there's no doubt about that. In fact, Deschutes County was the seventh fastest growing county in the entire United States last year. Not only are many people choosing to move here, but visitor numbers are growing as well. Based on recent transient room tax statistics from the visitor's association, the last couple of years in the region are at historic highs for overnight visitors.

What do all these people (uh, shoppers) mean for the economy in Central Oregon? In the Old Mill District, the results are clear. The businesses based there are experiencing stellar sales results, despite a location that many large national retailers consider "off the beaten path." Here are just a few success stories:

- The REI store in the Old Mill District was awarded "Store of the Year" in both 2013 and 2014 - first time a store won this honor for two consecutive years in the company's history.
- Bend's Victoria's Secret store was in the top five nationwide, and its manager was recognized for excellence with a special trip to NYC Fashion Week.
- Locally owned franchise Savory Spice Shop was the #1 store in the entire chain (30 stores).
- The newly opened Flip Flop Shops was listed as a top 10 franchise out of more than 100 stores in its first year in the Old Mill District.

Not only do these kinds of trends spell retail business success, but employment trends and economy overall are also positively impacted. According to Economic Development for Central Oregon, the region had the second fastest employment growth in the state between 2002 and 2012 and is projected to grow by 16 percent more by the year 2022. Even better, with the growth and success of the region, employment diversification has also increased, meaning all the region's employment eggs are not in one basket.

So whether you live here, or are a visitor, you're in good company. There are many other people making the decision to move or vacation in Central Oregon, bringing even more vitality to our area.







# Summer Concert Fun

**JUNE 28** BMC FREE  
**SUMMER SUNDAY**  
CONCERT SERIES  
2:30-4:30pm  
TUBALUBA  
- JAMBALAYA BRASS ROCK

**JULY 5** BMC FREE  
**SUMMER SUNDAY**  
CONCERT SERIES  
2:30-4:30pm  
CLOVERDAYLE  
- MODERN COUNTRY

**JULY 6** Sheryl Crow



**JULY 9** Death Cab for Cutie & Built to Spill



**JULY 12** Lyle Lovett & His Large Band



**JULY 19** BMC FREE  
**SUMMER SUNDAY**  
CONCERT SERIES  
2:30-4:30pm  
I CHIRINGA!  
- LATIN DANCE BAND

**JULY 21-22** PHISH



SOLD OUT

**JULY 25** Pink Martini



**JULY 26** BMC FREE  
**SUMMER SUNDAY**  
CONCERT SERIES  
2:30-4:30pm  
OKAIDJA + SHOKOTO  
- WEST AFRICAN RHYTHMS

**AUG. 2** BMC FREE  
**SUMMER SUNDAY**  
CONCERT SERIES  
2:30-4:30pm  
WILDERNESS  
- MELODIC EXPLOSIONS

**AUG. 8** WILCO




August 13, 14, 15 & 16  
170+ CRAFT BEERS  
BENDBREWFEEST.COM

**AUG. 23** Michael Franti & Spearhead



**SEPT 4** "Weird Al" Yankovic



**SEPT 6** Ben Harper & the Innocent Criminals




# WIN

## a Bend Adventure Package

Take a minute and tell us your thoughts. Participants will be entered to win a Bend Adventure package; Two Nights at the Hampton Inn & Suites, \$300 in OMD Gift Certificates, \$75 Flatbread Community Oven Gift Card, \$20 Strictly Organic, Two movie tickets to Regal Cinemas.

Surveys will be conducted at all ticketed concerts, the BMC Free Summer Sunday Concerts, the Bend Brewfest and throughout the Old Mill District.

Look on our website or for links via social media to enter online.   Your feedback will help us to improve the customer experience, assess usability and measure impact. We look forward to sharing this information with you later in the year.

## Les Schwab Amphitheater

# FAQs

**Where can I buy Tickets?** Tickets to all concerts are available through [bendconcerts.com](http://bendconcerts.com) and at the Ticket Mill in the Old Mill District. For more information call the Ticket Mill at 541-318-5457.

**What can I bring with me?** Each concert has specific restrictions. Check [bendconcerts.com](http://bendconcerts.com) for details on each show. Most shows allow chairs and blankets. We do not allow outside food or beverages inside the venue for our ticketed concerts, but we do have delicious food and drink available on site. Please feel free to bring a picnic to our BMC Free Summer Sunday Concerts.

**Accessibility** Accessible seating and parking is available for all events at the Les Schwab Amphitheater. The Accessible entry for the venue is located on Shevlin-Hixon Drive immediately next to the stage, with signage indicating the location. People with disabilities and their accompanying parties may enter through this gate. The designated general admission seating area for PwD and their parties is just inside the gate, with a clear view of the stage. The Amphitheater is a grass venue and has a slight slope from entry to seating area for general admission. For specific accommodations, please call 541-312-8510.

**Children** Kids 2 years old and younger do not need a ticket to see one of the Bend Summer Concerts. No ticket is required for our BMC Free Summer Sunday Concerts.

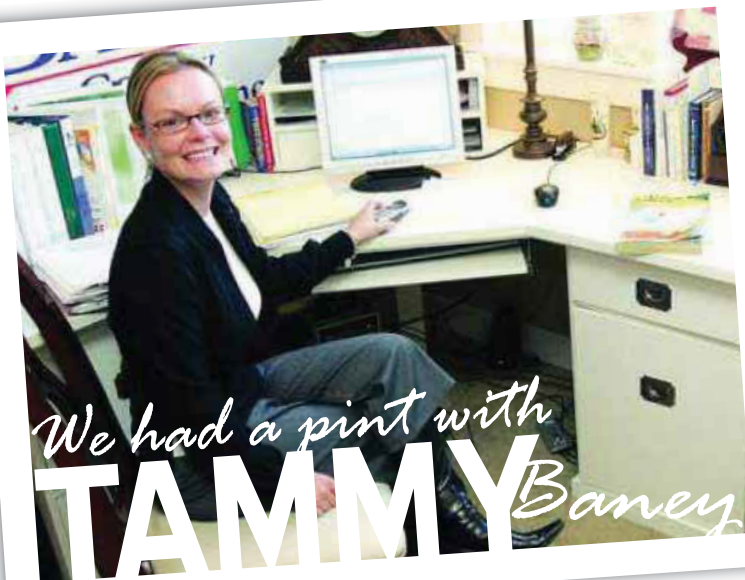
**Interested in a VIP tent?** VIP tents at the concerts offers a private party setting for clients and friends. For more information please call Chelsea at 541-312-8510.

**Parking** Look for event parking signs throughout the Old Mill District. Parking is available in the OMD and the parking lot on the corner of Simpson & Colorado. Accessible parking is available street side on Shevlin-Hixon Drive.

**Walking** to shows is easy in Bend. We are just a 15 minute walk from Downtown Bend or Midtown.



## PINTS *with our* PILLARS



**“I DON’T SEE BARRIERS, I SEE OPPORTUNITY,” TAMMY BANEY SAID. “I DON’T HEAR NO.”**

During our May Pints with our Pillars event, attendees learned who Deschutes County Commissioner Tammy Baney is both inside and outside of her role as an elected official.

“Well first, I’m Addy’s mom, I think that’s most important” Baney told an audience of about 50 at Deschutes Brewery. “My job, what I do, is serve. What I love about what I do is I serve the community I was raised in.”

Baney, who became a commissioner in 2007, shared how Deschutes County Commissioners handle a wide gamut of issues ranging from homelessness and healthcare to road infrastructure.

She told the crowd she is one of five women elected as a commissioner in nearly 100 years.

“I’ve never played the ‘I’m a girl’ card. It doesn’t matter. I want to work hard, I expect you to work hard. It doesn’t matter what your gender is,” she said. “I want people to be afforded opportunity because they are working hard and applying themselves. So I’ve never looked at (being female) as a hindrance by any means.”

Troy Reinhart, who moderated the event, asked Baney the tough questions.

“What advice would you give your daughter?” asked Reinhart, who’s a partner of Northwest Quadrant Wealth Management.

“Be yourself and not someone else... Be you, you are the best you and you are the only you. Get good at that,” Baney said. “Nothing is going to come to you that is really worth having by just happenstance. We have to apply ourselves. You really are going to get what you give.”

She told the audience one of her personal secrets is she doesn’t have a four-year degree, but hopes to earn one before her daughter goes to college.



**DON'T MISS**  
*your chance*  
*to have a pint with*  
**PATRICK KRUSE**



**RUFFWEAR**

**On July 14, another pillar in our community – Patrick Kruse, founder of Ruffwear – will share his story and secrets to success at the July Pints with our Pillars at Deschutes Brewery Public House on NW Bond Street.**

As a kid, Kruse constructed packs for his dog out of army surplus gas mask bags, using them on backpack trips in Northern California’s Trinity Alps. He went on to create a portable, collapsible dog bowl made from waterproof tent fabric to find a solution for thirsty dogs on the trail. Today, his Bend-based company Ruffwear offers a wide range of performance dog gear including packs, harnesses, boots, and bowls to enhance outdoor adventures for dogs and their human companions.





# BEND Chamber IMPACT

## and engagement

The Bend Chamber has established a new Advocacy Council. This Advocacy Council is vital to the function of the Bend Chamber and serves as representation of the membership in helping the organization to understand the scope and impact of issues facing our community.

The mission is twofold: to identify, evaluate and recommend positions to the Bend Chamber Board of Directors on issues impacting our community; and to promote community awareness and engagement.

The formation of this council will ensure the Bend Chamber board is informed on all federal, state and local issues that could have an impact on the business community so we can have influence on those issues and keep the Bend Chamber members informed as well.

The following items fall under the Advocacy Council's umbrella of responsibility:

- Review and recommend on all government advocacy issues at the local, state and federal levels
- Review and recommend on all state Legislative action
- Review and recommend on member and non- member requests for support
- Advisory-What's Brewing (Town Hall) topic development
- Manage-Elected official's report card

*Our efforts, through the Bend Chamber Legislative Committee, have assisted numerous members in having their voices heard by our state legislators, which has allowed our membership to truly make a difference. Senator Tim Knopp and Representatives Gene Whisnant, Knute Buehler and Mike McLane said letters and testimony from the Bend Chamber and our members are making an impact on business-related issues at the State Capitol.*

May 28, 2015

**RE: PAID SICK LEAVE  
MANDATE SB 454-A  
(OPPOSED)**

*Dear Representatives and Senators,*

*The Bend Chamber of Commerce is in opposition of SB 454-A because it will negatively impact our small businesses and is fraught with unintended consequences. Quality of life for both employees as well as employers will be put at risk.*

*The new compliance costs on our Oregon small businesses have been estimated by the Legislative Revenue Office to run approximately \$976 million.*

### *Member Example*

*"We are a small local donut shop in our fragile first year of business. Forcing us to offer paid sick leave very well might cause us to close our doors altogether. This plan hurts small mom and pop businesses and their employees the most.*

*We agree the intent is right and employees should be able to take time off when they are sick. We also believe paying them is the right thing to do, but that should be our choice, not mandated by law."*

April 27, 2015  
Joint Ways & Means Committee

## RE: CEASE & DESIST AUTHORITY TO BOLI (HB 2386-B)

*The Bend Chamber of Commerce is in opposition of HB 2386-B and has asked our legislators to vote no on this amended bill. The weaknesses of the bill are not sufficiently revised or mitigated by the proposed amendment and leaves many local businesses vulnerable during the course of the allegation investigation. In addition, the court process is time consuming and expensive while a business owner's business is essentially shut down in an effort to prove their innocence...*

*It is unfortunate there are a few "bad apple" businesses who have been the exception to violating workers' rights. These few should not determine the fate of the many who do honor the rights of employees.*

*Get involved*

*Contact the Bend Chamber  
(541) 382-3221  
BendChamber.org*

April 20, 2015  
House Rural Communities, Land Use  
and Water Committee

## RE: HB 3283 RELATING TO FUNDING FOR MIRROR POND DAM REMOVAL

*The Bend Chamber of Commerce supports HB 3283 authorizing the issuance of lottery bonds to finance projects, related to removal of Mirror Pond dam, for purpose of improving habitat for fish and wildlife, restoring and protecting parks and promoting economic development in Bend.*

*This funding will move the project forward at a time when there is real opportunity for a positive solution supported by all segments of the community.*

*The grant will be used to fund Mirror Pond projects in alignment with not only our community values, but also many of our statewide beliefs and initiatives around habitat, land use and density, parks and recreation and local job creation.*



## BEND Chamber MEMBER BENEFITS

**EDUCATION:**  
What's Brewing?  
Pints with Our Pillars

**NETWORKING:**  
Business After Hours  
Young Professionals Network  
Women's Socials  
Ribbon Cuttings  
ConnectForLunch

**MARKETING:**  
Business Journal  
Electronic Newsletters  
Business & Lifestyle Magazine  
Facebook Posts  
Referrals  
Website Calendar  
Member Announcements  
Online Business Listing

**Learn more!**

**Contact Shelley Junker  
(541) 382-3221**

# MEMBERS *in the news*



MARK LONG

## Mark Long

Congratulations to Mark Long of Evergreen Home Loans in Central Oregon. Mark is a top performer having achieved the highest home loan volume and units in the Evergreen Bend branch for the first quarter of 2015.

## Mark Amberson

Mark Amberson, general manager of Awbrey Glen Golf Club in Bend, has maintained his professional designation of "Certified Club Manager" with the Club Managers



MARY BROUILLETTE

Association of America. Amberson maintained his designation by completing the Certification Maintenance Requirement, which requires managers with the designation to earn 120 education and activity credits within their five-year certification period.

## Mary Brouillette

Mary Brouillette has joined the Exit Realty Bend office as a realtor, broker and real estate consultant. Mary will focus on residential buyers and sellers and has years of experience in the home purchasing and selling



GARRICK WELLS

process. She can be contacted at 541-420-6179 or by email at [marezbro@yahoo.com](mailto:marezbro@yahoo.com).

**Garrick Wells** Garrick Wells has come on to the Exit Realty Bend Team as a realtor, broker and real estate consultant. Garrick will focus on residential specialties and looks forward to working with buyers and sellers of real estate. He can be reached at 541-350-7476 or by email at [garrickw27@gmail.com](mailto:garrickw27@gmail.com).



ANDEE PHILLIPS

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# 2015 Ambassadors



NICOLE MAZZIOTTI



DHARMA CHAPPELL



RICK LASAGE



STEVE GOINS



MADISON HEINRICH

## Andee Phillips

Andee Phillips has joined EXIT Realty Bend as a real estate opportunity specialist. She will work with both individuals looking for a new career path and licensed real estate professionals looking to build their career with Exit Realty. She can be reached at 541-788-8777 or by email at [andee.c.phillips@gmail.com](mailto:andee.c.phillips@gmail.com).

## Nicole Mazziotti

Nicole Mazziotti has become part of Exit Realty Bend as a real estate opportunity specialist. Nici will work in helping career minded individuals discover the opportunities available with a career in real estate. She will also assist licensed real estate agents find their place with EXIT. Nici can be contacted at 541-977-6415 or by email at [nicimazzhomes@gmail.com](mailto:nicimazzhomes@gmail.com).

## Dharma Chappell

Weston Technology Solutions is proud to welcome Dharma Chappell as the newest addition to the Weston team. Chappell is Weston's solutions consultant, where he will work with businesses throughout Central Oregon to come up with long-term, proactive plans and solutions for the technology that runs their business.

## Rick LaSage

Rick LaSage, a multi-brand operational leader, recently joined SCORE as a volunteer counselor. As a senior executive, he has recruited and developed top-level talent, supervised operations, developed marketing programs resulting in increased sales growth and implemented expense management tactics to improve profitability for the restaurant brands he supervised.

## Steve Goins

Steve Goins, MD joins BMC's Neurology department and will be practicing at the Bend Westside Clinic located at 1080 Mount Bachelor Drive. Dr. Goins is board certified in Psychiatry, Neurology and Pediatrics. He holds special interest in hospital neurology including ER and ICU consultation, neuromuscular disease, EMG, epilepsy and pediatric neurology.

## Madison Heinrich

Madison Heinrich has joined Intrepid Marketing as a summer intern. Heinrich is a Bend native currently attending Utah State University, earning her Bachelor of Science degree in Marketing. With a special interest in brand development and brand messaging, Heinrich will be assisting Intrepid's team of professionals for their current repertoire of clients.

## BUSINESSES *in the news*

### FIRESIDE OFFERS NEW PRODUCTS

Today's fireplaces are breaking out of their traditional brick-and-mortar mold, and breaking down a stereotype of being "not eco-friendly". The latest fireplaces not only meet, but exceed, the EPA's clean-burning fireplace guidelines. Fireside recently installed several new eco-friendly burn models in their showroom – for more info, visit [BendFireside.com](http://BendFireside.com).

### CENTRAL OREGON COUNCIL ON AGING RECEIVES GRANT

The Central Oregon Council on Aging is pleased to announce that their Meals on Wheels program was selected to receive a 2015 March for Meals grant award in the amount of \$2,500 based on their participation in the 13th annual Meals on Wheels campaign. This year's March for Meals was the most successful yet.

### SUN COUNTRY TOURS WINS AWARD

TripAdvisor has designated Sun Country Tours as a 2015 Hall of Fame award winner for earning the Certificate of Excellence for five consecutive years. Sun Country Tours is ranked in the top three of 26 Tours and Activities to do in Bend by TripAdvisor and has consistently garnered "excellent" reviews from guests.

**Debbie Agnew**  
Red Bee Press

**Sheila Balyeat**  
Cascade Sotheby's

**Tonya Bernardy**  
OnPoint Community  
Credit Union

**Rachelle Chaikin**  
LegalShield Oregon

**2015  
Ambassador Chair  
Peter Christoff**  
Merrill O'Sullivan LLP

**Jacob Fain**  
Morgan Stanley

**Jacob Franke**  
Smolich Motors

**Suzanne Johnson**  
Cascadia Gift Baskets

**Brian Newton**  
Jones & Roth CPAs &  
Business Advisors

**Tom Roth**  
John L. Scott

**Sean Rupe**  
Deschutes County Title  
Company

**Jay Walsh**  
Team Sell Bend - Shelley

Are you  
interested in  
becoming a  
Bend Chamber  
Ambassador?  
Contact Shelley  
Junker to get  
involved!  
phone:  
(541) 382-3221

## SUBMIT YOUR NEWS

BY THE 1ST OF THE MONTH TO RACHAEL REES VAN DEN BERG AT  
[RACHAEL@BENDCHAMBER.ORG](mailto:RACHAEL@BENDCHAMBER.ORG)

SILVER Partners





# MAY 2015 *New Members*

## **Blue Barrel Signs, LLC**

Ray Woodmansee  
63056 NE Lower Meadow Dr Ste 170  
Bend, OR 97702  
(541) 306-4518  
*Signs*

## **Edward Jones - Laura Thompson-Ball Financial Advisor**

Laura Thompson-Ball  
1288 SW Simpson Ave Ste B2  
Bend, OR 97702  
(541) 382-3158  
<https://www.edwardjones.com>  
*Financial Planning Consultants*

## **High Lakes Commercial Cleaning**

Michael Swaney  
(541) 390-3754 • <http://Bendlcc.com>  
*Janitorial - Commercial & Residential*

## **Mill View Memory Care**

Valerie Dalebroux  
1290 SW Silver Lake Blvd  
Bend, OR 97702  
<http://millviewmemorycare.com>  
*Assisted Living Facility*

## **Oregon Tai Chi Wushu**

JianFeng Chen  
2115 NE Hwy 20 Ste 108  
Bend, OR 97701  
(541) 639-8898  
<http://www.oregontaiichi.com>  
Martial Arts Instruction

## **Oregrown**

Aviv Hadar  
1199 NW Wall St  
Bend, OR 97701  
(541) 323-3822  
<http://www.oregrown.com>  
*Health and Wellness - Products and Promotion*

## **Pneuma33 Creative Agency**

Anna Kramer  
1001 SW Emkay Dr Ste 130  
Bend, OR 97702  
(541) 610-7385  
<http://www.pneuma33.com>  
*Advertising - Agencies*

## **Ricardo Olegario**

(650) 208-1351  
*Individual Memberships*

## **Saginaw Sunset LLC**

Marissa Stevens  
(541) 241-2080  
<http://www.saginawsunset.com>  
*Home Builders*

## **Thomason Bean Company Inc**

Danae Pinheiro  
858 NE A St  
Grants Pass, OR 97526  
(541) 955-9506  
*Associate - Out of Area*



## *Renewing Members*

LEARN ABOUT YOUR MEMBER BENEFITS TODAY! CONTACT: SHELLEY JUNKER (541) 382-3221

### **88 Years**

The Miller Lumber Co

### **55 Years**

Bend Oil Co Inc

### **45 Years**

Awnings Unlimited

### **36-40 Years**

Central Oregon Association of Realtors  
Neal Huston & Associates Architects Inc  
Oregon Wholesale Hardware Inc

### **31-35 Years**

BBT Architects Inc  
Callan Accounting Services CPA LLC  
Central Oregon Breeze  
Eberhard's Dairy Products  
Mid Oregon Corp  
Pilot Butte Drive-In

### **26-30 Years**

Cascade Insurance Center

Cascade Village - A Village Northwest  
Community  
Secure Storage  
Subaru Of Bend  
The Pennbrook Company  
Western Title & Escrow Co

### **21-25 Years**

Capstone Certified Public Accountants LLC  
Central Oregon Intergovernmental Council  
(COIC)  
Coldwell Banker Morris Real Estate  
The Athletic Club of Bend

### **16-20 Years**

Bend Golf & Country Club  
Central Oregon Animal Hospital  
Central Oregon Irrigation District  
Central Oregon Radiology Assoc PC  
Eastlake Framing LLC  
First American Title Insurance Company of  
Oregon  
La-Z-Boy Furniture Galleries  
McDonald's of Bend  
Niswonger Reynolds Funeral Home  
Pape Machinery

### **11-15 Years**

Bank of the Cascades - West Bend Branch  
Clare Bridge of Bend  
Coca-Cola Refreshments  
Mid Oregon Credit Union  
The Partners Group LTD

### **6-10 Years**

Boy Scouts of America - Crater Lake  
Council  
Charles Schwab & Co  
Deschutes Gift Baskets  
North Soles Footwear  
Sortor Bushido Kai Karate

### **1-5 Years**

2nd Street Theater  
75nineteen Media LLC  
Advanced Collision & Restoration LLC  
Alternatives in Real Estate  
Ambrose Law Group LLC  
Arbor Builders  
Bend Accounting PC  
Bend Winsupply  
Boot Barn  
Cascade Tel Inc

### **CH2M HILL**

Chet & Brenda Matwich  
Cornerstone Drafting and Design  
DENT Instruments Inc  
Earth Fire Art  
First Priority Financial Inc  
First Star Capital  
Iverson Media Group  
Jillian Taylor Consulting  
Juniper Golf Course  
Mid Oregon Lending Inc  
Mio Sushi Old Mill  
Mongolian BBQ  
Namaspa Yoga and Massage  
Newhouse Manufacturing Co Inc  
Oil Can Henry's - Bend North  
Pavé Fine Jewelry  
Pro-Vend Services LLC  
The Duck! Insurance Agency  
The Giving Plate  
The Well Traveled Fork LLC  
Transfix Automotive LLC



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## 2015 BEND Chamber PEOPLE'S CHOICE AWARD

### VOLUNTEERS IN MEDICINE CLINIC OF THE CASCADES

Volunteer in Medicine (VIM) cares for low-income adults in Central Oregon who don't make enough money to afford health insurance or medical care.

Since the nonprofit opened in 2004, over 11,000 low-income, uninsured patients have made 72,000 visits to the VIM clinic. The value of the healthcare services and benefits provided to Central Oregon to date is estimated to be \$62 million.

“It's great to win this award,” said Kat Mastrangelo, executive director of VIM. “It feels like real validation for the work that we do and recognition, certainly on behalf of our patients and volunteers.”

When the organization began 11 years ago, there were just a hand full of volunteers. Today, VIM has about 300, Mastrangelo said. All of the care through VIM is provided by volunteers, which enables the nonprofit to offer care for free.

VIM was also nominated for Nonprofit Organization of the Year at the SAGE Awards Gala.

“When we didn't get Nonprofit Organization of the Year, it was kind of a letdown,” Mastrangelo said. “But

to later on receive the People's Choice award, that was really neat.”

Mastrangelo said VIM's membership through the Bend Chamber has given the organization visibility in the business community. The nonprofit's grant writer, Beth Larsen, also went through Leadership Bend this year, which has helped VIM make valuable connections.

**“VIM intends to be here until everyone has access to healthcare, and all of our volunteers are no longer needed,” VIM's SAGE nomination form stated. “In the meantime, we will continue to be awed by the work of these volunteers, and grateful to live in a community that has such a deep desire to help one another.”**





CENTRAL OREGON IMPACT SUMMIT WINNER – HEALING REINS



PHOTO *Gallery*



RIBBON CUTTING AT FAT TUESDAYS



WHAT'S BREWING? IT'S HIGH TIME - MEASURE 91



SUNWEST BUILDERS  
SALUTE TO COMMERCE RECIPIENT



RIBBON CUTTING AT FAT TUESDAYS



BUSINESS AFTER HOURS AT SHARC



BUSINESS AFTER HOURS AT SHARC



## JULY

July 7 | Tuesday 5 - 7 p.m.

### What's Brewing? - Transit

@ Deschutes Brewery Public House

As Bend faces new opportunities and challenges in 2015 and beyond, transit will play a more important role in connecting people to jobs; providing access to education and health care; reducing congestion and parking problems; and providing access to shopping and recreation.

July 14 | Tuesday 10 - 11 a.m.

### Membership 101

@ the Bend Chamber

This informative and interactive session will show you how you can turn your chamber membership into your greatest sales and marketing tool.

July 14 | Tuesday 5 - 7 p.m.

### Pints with our Pillars

Patrick Kruse, founder of Ruffwear

@ Deschutes Brewery Public House

Patrick Kruse, founder and owner of Ruffwear - a Bend-based company offering a wide range of performance dog gear to enhance outdoor adventures for dogs and their human companions - will share his story and secrets to success

July 22 | Wednesday 5 - 7 p.m.

### Business After Hours

@ J Bar J Youth Services

Oregon High Dessert Classics

Come experience the elegance and excitement of an international horse show! Derby-style hats for the ladies are encouraged for this fun Business After Hours under the Patrons Tent at the J Bar J Ranch.

## AUGUST

August 4 | Tuesday 5 - 7 p.m.

### What's Brewing? - Independent Party

@ Deschutes Brewery Public House

Get informed and engaged about issues important to you and our community. Casual, social and served up with a complimentary beverage.

August 5 | Wednesday 4:30 - 7 p.m.

### Women's Social

@ Kendall Carrera Club

This is the second of three women's socials leading up to the High Heels for High Hopes Runway Show, an evening of high fashion, featuring the best of the best of the leaders in our community, scheduled to take place this fall.

August 12 | Wednesday 5 - 7 p.m.

### Young Professionals Network

@ Pahlisch Homes

Come again? Join us as we continue the discussion... Really, YOU TELL US what you want from YPN! Enjoy delicious bites and libations.

August 18 | Tuesday 4:15 - 5 p.m.

### Ribbon Cutting

@ Natural Edge Furniture

Located at: 135 NE Norton Ave  
Natural Edge Furniture makes custom natural edge furniture from salvaged, reclaimed and recycled hardwood materials. Each piece is different, and presents a myriad of challenges, but the results are a beautiful, one-of-a-kind piece.

August 26 | Wednesday 5 - 7 p.m.

### Business After Hours

@ Cascades Theatre

Networking - it's been the buzz word and the best way to promote your business for decades. Join your fellow Bend Chamber members for hors d'oeuvres and great conversations at this Business After Hours. Feel free to invite your clients and partners, even if they are not yet members.

## SEPTEMBER

September 1 | Tuesday 5 - 7 p.m.

### What's Brewing?

@ Deschutes Brewery Public House

Get informed and engaged about issues important to you and our community. Casual, social and served up with a complimentary beverage.

September 8 | Tuesday 10 - 11 a.m.

### Membership 101

@ Bend Chamber

This informative and interactive session will show you how you can turn your chamber membership into your greatest sales and marketing tool.

September 17 | Thursday 4:15 - 5 p.m.

### Ribbon Cutting

@ 1859 Media

Located at: 1001 SW Disk Dr. Suite 110  
1859 Oregon's Magazine is a bi-monthly statewide lifestyle magazine named for the year our beautiful land joined the union. We look into the past, present and future to find the stories that embody the breadth of the Oregon experience.

September 23 | Wednesday 5 - 7 p.m.

### Business After Hours

@ Central Oregon Community College

Networking - it's been the buzz word and the best way to promote your business for decades. Join your fellow Bend Chamber members for hors d'oeuvres and great conversations at this Business After Hours. Feel free to invite your clients and partners, even if they are not yet members.

September 24 | Thursday 4:15 - 5 p.m.

### Ribbon Cutting

@ Step & Spine Physical Therapy

Located at: 2185 NW Shevlin Park Rd  
Step & Spine Physical Therapy's experienced staff works to restore pain-free movement to those recovering from acute injuries or living with chronic disease or disabilities. They can also help competitive athletes and those looking to begin a fitness routine reach their performance goals with a wide range of functional training and exercise programs.

September 29 | Tuesday 4:30 - 7 p.m.

### Women's Social

@ Kendall Carrera Club

This is the final of three women's socials leading up to the High Heels for High Hopes Runway Show, an evening of high fashion, featuring the best of the best of the leaders in our community, scheduled to take place this fall.

### Save the Date:

October 1 | Thursday 7:30 - 10 a.m.

### Economic Forecast Breakfast

@ The Riverhouse

Forecasting for the year is the key to making your business successful. The Bend Chamber's Economic Forecast Breakfast is designed to not only meet your budgeting needs, but also provide a road map for the next year. Come network with other business professionals while enjoying a delicious breakfast.



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