

Change Service Requested







From left to right: Tim Casey, Bonnie Vandiver, Robin Rogers, Chris Boyle, Rachael Rees van den Berg, Kay Schuster, Jamie Christman, Stephanie Shaver, Shelley Junker, Sandy Stephenson. Photo by: The Hidden Touch Photography

Welcome Patty & Kay to the Bend Chamber team!



PATTY DAVIS BUSINESS DEV. EXEC. patty@bendchamber.org A San Diego native, with a background in higher education, public relations and marketing/communications, I relocated here with my husband, Al, in 2004, to build a home and start our newly married life together.

My first introduction to Bend and its surrounding communities, was during my nearly fouryear tenure as marketing and events coordinator for Bend's Ronald McDonald House. One of the many joys of that role was the opportunity

SELCO

to meet and speak with passionate business owners and citizens who shared their love for our unique, caring community by their willingness to serve others.

More recently, I served as a proactive business consultant and corporate trainer for a locally-owned hospitality industry software company. I utilized my skills and experience to assist clients in growing their businesses, managing significant internal change and strengthening their brand in a dy-

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& WYATT®

WILLIAMSON

namic competitive marketplace.

I am thrilled to be the newest member of the Bend Chamber team of dedicated professionals serving the Bend business community. I look forward to introducing myself to each of you personally, and getting the chance to learn what the Bend Chamber can do to help position you and your business for maximum visibility and success in 2016 and beyond. Until then, my warmest wishes for a happy, healthy and prosperous New Year!



## KAY SCHUSTER MEMBERSHIP SERVICES kay@bendchamber.org

Born in the land of 10,000 lakes, my family moved to Dubuque, Iowa where I spent most of my formative and adult life. At my first "adult" job I met my future husband. It still took us seven years to start dating. After a whirlwind dating/engagement, we married and raised two beautiful daughters. They both decided to move to Portland, OR. One even decided to get married and start a family. That did it for my husband and me. We soon followed and moved to Portland. When our daughter, husband and grandchildren moved to Bend, again we followed. What a great decision.

I worked for many years in the publishing world. I managed a department that supported the sales representatives throughout the states. The last few years at the company I also managed a small sales territory selling college textbooks. From there, I moved on to the financial world. I worked for a financial group, bank teller then back to assisting financial advisors. Since moving to Bend, I have worked for over half a year here at the Bend Chamber. Another great decision.

We have loved every minute of our time here in Bend and plan to retire here and live the healthy lifestyle Bend has to offer.

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Miller



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A MESSAGE FROM OUR CHAIRMAN

## SMALL BUSINESS MAKES A BIG DIFFERENCE #INBEND: AN OFTEN OVERLOOKED ELEMENT AS TO WHY BEND IS SUCH AN INCREDIBLE PLACE.

By: Brian E. Fratzke, owner and principal broker of Fratzke Commercial Real Estate Advisors Inc, chairman of the Bend Chamber

Growing up in Salem, which I refer to as the pollen capital of the state, made me appreciate Central Oregon. As a young man, my family and I would travel to my grandparent's cabin near the Metolius River. The climate, river and smells always appealed to me. I told my parents that I would one day find a way to live in Central Oregon.

In 1992 I met my future wife, Amy, who happened to be a thirdgeneration Bendite. We always had a plan to move to Bend, and in 2001 our dream came true. My wife worked for AT&T Wireless in the Portland and Bellevue, Washington offices and I worked for Ernst and Young in the Cupertino, California office, commuting each week via the Redmond Airport. At the time, the Redmond Airport was literally a two-airline airport where you could arrive 15 minutes before your flight and still be on time.

Both of our employers allowed us to telecommute from Bend out of the area, which was great for a while. But after a few years of traveling hundreds of thousands of miles and having a nanny raise our kids, we both realized that while we lived in Bend, we were NOT part of the community.

So in 2003, we decided to leave our corporate careers to focus on our family and become truly engaged citizens in the City of Bend. My wife became a stay-at-home mom and I went to work for a small local commercial real estate brokerage in Bend.

Slowly, we started becoming a part of the community. We began to attend our children's school events. We got involved in several nonprofit organizations. And we ultimately made new



friends in Bend with people who shared similar life experiences. Our story is a story that I hear over and over again. Each time I hear it, I thank the people of Bend and the small business community for creating a supportive environment that allows new people to come to town. The small business community is the largest group of employers in our town. These three-to-ten-person companies provide the careers that allow many who move to Bend to stay in Bend.

Bend also attracts entrepreneurs who begin their own small companies, building additional employment opportunities. Much of this growth is apparent in the emerging markets of technology and manufacturing.

But be careful. Small business cannot continue to be the primary financial vehicle to support the infrastructure of our community.

As the owner of a small, family-owned business, I have observed our community, state and country continue to make it more difficult to start and operate a small company. Minimum wage is proposed to increase. The tax structure of C Corps will be challenged with Initiative Petition IP 28. There are business licensing fees, rising utility charges, taxes on our personal equipment and increased healthcare costs. The prices small business owners pay to lease or own spaces is rising exponentially.

As the chairman of the Bend Chamber Board of Directors, it is my primary objective to support the members of the Bend Chamber and to help minimize the continued financial assault on the employers in our town. It is my goal to make sure Bend continues to be a place with a thriving business community.

Thanks to you, the members of the Bend Chamber, for voting me onto the board of directors of the Bend Chamber of Commerce. I look forward to serving you and working together to keep Bend a great place to do business.

> WE ARE VERY EXCITED TO WELCOME BRIAN FRATZKE AS OUR 2016 CHAIRMAN OF THE BOARD!

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JAMIE CHRISTMAN Director Leadership Bend Government Affairs

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STEPHANIE SHAVER Marketing & Design

RACHAEL REES VAN DEN BERG Communications Coordinator

> CHRIS BOYLE Data Coordinator

BONNIE VANDIVER Event Coordinator

PATTY DAVIS Business Development Exec.

> KAY SCHUSTER Membership Services

Our gratitude goes out to all who support this publication, especially Bend Chamber members who make it all possible.

## MISSION

THE BEND CHAMBER IS A VITAL STRATEGIC PARTNER CREATING RESOURCES AND OPPORTUNITIES FOR MEMBER SUCCESS, QUALITY OF LIFE, ENGAGEMENT AND MEANINGFUL IMPACT.

#### VISION

THE VISION OF THE BEND CHAMBER IS TO GATHER, EQUIP AND MOBILIZE OUR BUSINESS COMMUNITY TO DRIVE A PROSPEROUS ECONOMY AND UNMATCHED QUALITY OF LIFE.

## **PRODUCTION TEAM**

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# BUSINESS BEWARE

Initiative Petition 28 (IP28): A proposed new tax on Oregon sales that would cost Oregon businesses & consumers billions!

IP28, an initiative proposed for the November 2016 statewide ballot, would impose billions in new taxes on the sales of products and services that Oregonians buy every day. Oregon consumers, as well as small businesses, should be very concerned about this costly and damaging proposal.

IP28 would create huge new taxes on many products sold in Oregon, as well as on services provided by many Oregon employers, such as software companies, even if those services are sold around the world.

The non-partisan Legislative Revenue Office has estimated that IP28 would increase taxes by more than \$5 billion per two-year budget cycle – by far the largest tax increase in our state's history.

This new tax would hurt our state's largest employers as well as thousands of Oregon's small



businesses, and would also increase costs for working families and consumers.

Proponents of this new tax want voters to believe that it would be paid by large, out-of-state corporations – but ultimately the costs of this proposal, if passed, will fall on Oregon small and mediumsized businesses, as well as Oregon consumers, in the form of higher prices for almost everything we buy. The new tax would be applied to Oregon sales of many products and services including food, electricity, insurance, health care, medicine, gasoline and other essentials.

Because this would be a new tax on gross sales – not profits – businesses would be required to pay the tax on their total revenues, regardless of whether they make a large profit, a small profit, or no profit at all. That would mean many employers would have to raise prices or cut jobs in order to stay in business.

For many products sold in Oregon, this measure would add a new tax at many steps in the production process. By the time an Oregon product goes from a manufacturer to a distributor and then to a retailer in the state, it may have been taxed multiple times before finally reaching the consumer. This type of "tax on a tax" would make Oregon products more expensive, and Oregon companies less competitive.

So what does IP28 mean for small business and consumers in Bend? It means the threat of increased costs as well as damaging economic impacts that could threaten jobs and set back the recent economic improvements that we have worked so hard to achieve.

Get educated at the Bend Chamber's February What's Brewing? Community Forum to learn how you can make a difference!

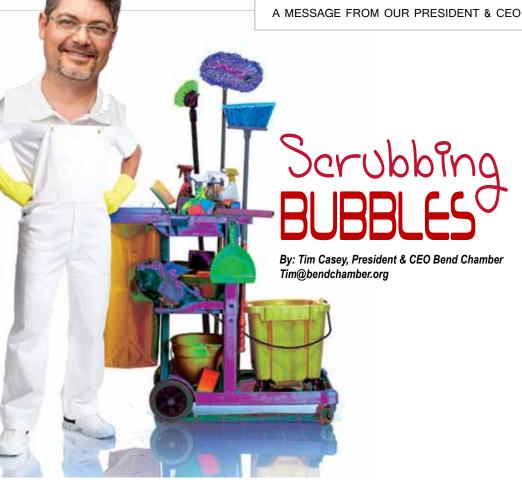
WHAT'S BREWING? TUESDAY | FEBRUARY 2 FROM 5-7 P.M. @ DESCHUTES BREWERY-TAP ROOM

TICKETS: \$20 CHAMBER MEMBERS: \$15

Our slogan at the Bend Chamber should be "We work hard so you don't have to!" Too bad Scrubbing Bubbles got it first. You remember those cute little animated bubbles running around on the commercial cleaning up tough stains? That's a great analogy and visual for what the Bend Chamber does for you every day in the advocacy world.

The 2016 legislative session is shaping up to be another important one for businesses. Even though it's a short session in Salem, there will be a number of referendums on the ballots.

The first issue to hit, will be the referendum for a fivecent fuel tax within city limits from the Bend City Council. Voters will have the opportunity to address this issue in a special election ballot in March



We also have Initiative Petition 28 (IP 28). This initiative places a gross receipt sales tax on C corps in Oregon to the tune of \$2.5 billion (that's billion with a "B"). This would be the largest tax hike in Oregon's history. The sales tax will not only effect the manufacturer, but also the distributor, the retailer and anyone else who handles the goods. Each company gets to pay the tax again as it moves along the route to the end customer. In the end, guess who will be really paying for all those taxes along the way? That's right, we will as consumers. Prices will go up. For those who have a healthy income, the pain might not be too bad. For those who make less or have fixed incomes, this will hurt. Look for IP 28 on the November ballot.

## WHERE DID IP 28 COME FROM?

The Supreme Court will hear a case next year that will significantly weaken public sector unions. Ten teachers in California are suing the unions because a requirement of employment is to pay union dues. These dues fund political campaigns, which the members have no control over, which therefore violates their rights to free speech and promotes

messages they may not agree with. The teachers are expected to win this case. It is estimated that public sector unions could lose up to a third of their income, which would significantly hurt their ability to lobby and drive campaigns.

The other big issue coming up on the ballot will be an attempt to raise the minimum wage. There was an effort to try and get this done in the short session in Salem this year, but the proponents couldn't agree on an amount. Some proponents wanted \$15 per hour. Others thought \$15 an hour was too high and unlikely to have the support of voters, so they proposed \$13.50. Neither camp was willing to give in, so we will most likely see BOTH options on the ballot this November. There is no free lunch. If minimum wages go up, so will all the products and services produced. There again, this won't hurt the corporations and Wall Street, but if you're a Main Street business or an average Joe, you'll have to tighten your belt another notch.

Prepare yourselves for the great money grab of 2016. This may turn out to be a dirty year in politics, but we'll do our best to work hard, so you don't have to.

## MEET YOUR YPN COUNCIL



Beth Connell, national/regional sales manager at Combined Communications



Chair Jack Newkirk, the OXFORD hotel



Vice Chair Peter Guth, financial services professional agent at New York Life Insurance Company



Shannon Bennett, general manager of Ideal You Weight Loss Center



Rachael Rees van den Berg Bend Chamber Liason



Administration Officer Adam Adkin attorney at Karnopp Petersen LLP



Shannon Salber, property manager and managing partner of Fox Management Services





PROFESSIONALS NETWORK Brought to you by the Bend Chambler of Commerce

## Q: WHY DO YOU THINK YOUNG PROFESSIONALS ARE IMPORTANT TO THE BEND BUSINESS CLIMATE?

Jack: Young professionals are important in the current Bend business climate because we need a generation of forward-thinking, capable business leaders to carry the torch that our more experienced local leaders are starting to pass on. In essence, if we are to carry on the work of the women and men who made this town great, we need to more actively invest in tomorrow's leaders.

Beth: Our professional climate is always changing. Young professionals provide new insight on the only thing that is constant in our lives, change. Bend is a growing economy that needs young professionals to continue its expanding growth.

Adam: Young professionals' drive and creativity are critical in diversifying our economy. I expect that further development of a strong young professional community will quickly result in new industries establishing themselves and flourishing here in Bend.

Shannon B: Bend has a significant number of young professionals, we are not only current leaders but this community's future. It is important to continue to build and strengthen one of the best cities, I believe, there is to live in.

Shannon S: I think it's important for young professionals to have a voice and work together in creating an inviting business climate that will continue to grow and flourish through the years.

Peter: Continuing the entrepreneurial spirit of Bend depends on our generation. Like any culture, there needs to be someone to hand the torch off to. YPN gives young professionals a place to grow and shape the future of Bend's business climate.

## Upcoming & Ongoing Events ...

## Q: WHY ARE YOU EXCITED TO BE A PART OF THE YPN COUNCIL?

Jack: The opportunity to effect change and engage the young community of professionals is the driving force behind why I joined the YPN council. That, and the enormous salary....

Beth: While living in Portland, one way in which I grew my business and my circle of friends, was by networking. I am excited to continue that in Bend. Growing professionally is always exciting. You never know when you will meet your next great friend or business connection.

Adam: I am thrilled to assist young professionals by establishing programs that provide them with information and resources that will benefit them and help them establish a community of peers. There are a lot of great people here in Central Oregon, and I am hoping that our work on the YPN Council will help to connect them in an environment in which they feel welcomed and comfortable.

Shannon B: Opportunities for young professionals to learn and build relationships will only make our community stronger. I'm excited to contribute my thoughts and energy towards this group of important peers.

Shannon S: I'm excited to give the YPN Council a breath of fresh air with my fellow council members. I have really enjoyed our meetings, and for being complete strangers, I see that we all have the same goals - I can't wait for our community to enjoy the events we are lining up for the year!

Peter: I get to be a part of a group of talented individuals that want to give our young professionals a chance to build a legacy for themselves in Bend.



WHAT DO YOU LIKE TO DO FOR FUN IN BEND?

Jack: Explore one of our many wonderful off-leash areas with my loyal pooch (thank you, DogPAC!!!).

Beth: My fiancé, dog Chubbs and I love to explore Central Oregon doing activities such as hiking, camping and cooking.

Adam: Everything outdoors that does not involve a chair lift (my wife is afraid of heights). I love spending time in the woods, getting into water and enjoying Oregon beers on patios and in backyards.

Shannon B: I'm very social and enjoy being with friends. In the summer, you will almost always find me in or on water. In the winter, I hibernate. You will most likely find me buried in a good book, painting or spending time with my dog Riley.

Shannon S: Honestly, as a new mom, when I'm not working, my fun is spending time with my family. Or if I'm really lucky, I'll have a date night with my hubby.

Peter: I am a typical Oregonian and have a standard Bend transplant answer. I love the outdoors. Golfing, hiking, skiing and fishing; if I am not doing one of those, my wife and I are running around chasing our two year old. Von Hövel 2008 Saar F Folk Machine 2013 Toc Frentana 2013 Coco LéON Boesch

Rosé o'the day mp.

## Q. FUN FACT

Jack: I didn't move to the United States until 2000. Ask me about it sometime.

Beth: I have seen over 200 concerts for free.

Adam: I have a shifting accent that is influenced by my time here in Oregon, my Midwestern roots and my time living in Louisiana. I try to throw in a "ya'll" here and there to keep people on their toes.

Shannon B: I have been in over 70 parades, but I'm not saying why. Let's meet for coffee and I might let you in on my secret.

Shannon S: My daughter is one of 12 grandkids!

Peter: I was on the Ramblin' Rod Show on my sixth birthday. Noellatill Bo laretti 2012 vin 12 cores a chine 2013 R aretti 2012 No p Cab

> WARM UP WITH THE FIRST YPN SOCIAL OF THE YEAR THURSDAY | FEBRUARY 11 FROM 5-7 P.M. @The Barrel Thief Lounge

# **Funding a special election to fund STREET PRESERVATION** Bend City Councilors approved a \$.05 fuel tax to go on the March ballot.

"We've wrung out the general fund budget as much as possible... We looked at adjusting our reserve funding policy... We've done everything we could in order to fund the unfunded \$80 million liability that's before us as a result of prior councils that didn't either have the courage or weren't appropriately directed or didn't somehow see the necessity to properly fund our street preservation," said Bend City Councilor Doug Knight. "So we are in the position that we're in because of what I'll describe politely as prior mistakes. It's important that we solve the problem now, but it's important that we don't overstep."

Councilors Casey Roats and Victor Chudowsky voted against the ballot measure after speaking out against the additional cost of a special election.

"Somebody worked for this money. It's the sweat of somebody's brow," said Chudowsky about the \$60,000-\$70,000 price tag of a special March election versus an election in May.

Mayor Jim Clinton argued a special

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election would be a more honest, undistracted form of communication with the voters, referring to the buzz of the primaries that would surround a May election.

"Were trying to get the community to have an honest conversation about the road maintenance problem and how to pay for it," Clinton said.

Bend City Councilors Sally Russell and Knight agreed with Clinton, saying the sooner the liability of the \$80 million in deferred maintenance could be addressed the better it would be for the community. They were also firm on not having more than a 5-cent fuel tax.

"Every month we wait we're losing more money in infrastructure," Russell said. "The more we can do now, the less we are going to be paying the future...It benefits every single person in the community to bring this out in March and not in May. It's going to affect every single person's pocket books in a positive way if we do that."

Roats was not convinced. He said he

had a hard time justifying the cost difference between the March and May election and wasn't confident a fuel tax would pass. If voters do not support the ballot measure Roats said there would be an additional \$60,000 to \$70,000 that the City of Bend would be in the hole.

## "IT'S KIND OF LIKE BUYING A WEDDING RING BEFORE YOU KNOW WHAT SHE'S GOING TO SAY," - ROATS SAID.

He also pointed out that the additional cost would also give those opposed to

The Bulletin

a fuel tax more ammunition.

"A lot of people are really going to have a hard time understanding the sense when we're telling them we don't have money for streets, but we do have money for a special election," Roats said.

Regardless of whether the election was to take place in March or May, Clinton reiterated the need for a dedicated funding source for street preservation.

"I don't like the idea of the streets always being in this competition with all the important service that people want. I want the streets to have a serious dedicated revue stream that is isolated from all these ups and downs that are going to happen because we're in a growing community and people come and they have a different priority on services," he said. "I want the streets to have a much more solid foundation to address this huge backlog that we all understand if we take care of will be less expensive in the long run than it would have been had we continued to neglect it."







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Addresse with the BEND Chamber Contact Patty Davis (541) 382-3221 Patty@bendchamber.org

# SALUTE to Commerce

Salute to Commerce is brought to you by the Bend Chamber in partnerhsip with:





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AirLink began with a Bell Long Ranger helicopter, a remote community in need and a vision that would sustain nearly 30 years of excellence in patient care, safety and clinical innovation.

Today, the company offers air medical transport to Central Oregon and Northern California's most traumatic and critically ill patients. In conjunction with the employees of St. Charles Hospital of Bend, AirLink also provides one of the best neonatal transport operations in the state.

"AirLink was built by and for the community of Bend and the surrounding rural communities of Central Oregon," said Kristin Lingman, manager, marketing and business development for AirLink. "As a business, AirLink believes the only way to be truly successful is to be an active and responsible contributor to the community and its residents." In the year of 1985, at a significant cost to AirLife and St. Charles Hospital, the Bell Long Ranger was the first FAA certified IFR (instrument flight rated) helicopter in the state. AirLife set the "safety" bar for air medical care in Oregon and though needs have changed, AirLink has maintained those standards as evident by its CAMTS certification - the industry's gold standard for patient care, safety and operations.

From its in-flight Point of Care Testing Lab, to AirLink's video laryngoscopy for tracheal intubation and the carrying of lifesaving blood on each flight, AirLink has been a clinically innovative company since its inception.

The Bend community has helped build and sustain AirLink, Lingman said. To show the company's gratitude, she said it is a priority for AirLink and its employees to give back.

AirLink volunteers its crew and aircraft to support Search and Rescue efforts to find those lost or injured. The company assists all local sheriff's departments and ODOT with air support when needs arise. AirLink also participates in youth education, EMS education and supports community organizations including Family Kitchen, the Adopt-a-Highway Clean Up program and the Habitat Humanity Build program.

Fully engaging and participating with the community is the best way of saying "thank you," for all the support the town of Bend has shown AirLink, Lingman said.

"It's an incredible honor for us to be the recipient of the 'Salute to Commerce' winner," Lingman said. "It's our hope that as a recipient, we not only continue to be an effective community organization but sought after as an industry leader for upholding our commitment to our community through our values and mission. We hope that our passion for what we do, shines brightly on the community of Bend."

# I was HOOKED



By: Sandy Stephenson

It all began in China – the trip that set the stage for my international travel adventures! Having only been outside the U.S. to visit Mexico and Canada, what was I in store for? A fantastic journey!

The inaugural Bend Chamber travel adventure took place in 2013. Over 10 days, we saw Beijing, Shanghai and the GREAT WALL. Oh my, was this real? Was I really able to experience one of the greatest wonders of the world, thousands of years old? That trip opened my eyes to the rich history the rest of the world has to offer.

The following year, I went with the Bend Chamber to Italy and Greece. Our chamber group traveled to Rome, Florence and Venice, as well as Athens. More history than I could absorb existed in all those cities. Not paying much attention to world history in school, I found myself fascinated by the Vatican, Michelangelo, the Colosseum, not to mention the incredible detail and meaning carved and painted into each and every church we visited. Trying to imagine the work it took to create the empires without the equipment and technology we have today, blew my mind. I concluded this trip thinking, "how could I top that?"

Well, in November I was able to check a couple items off my bucket list! The Bend Chamber traveled to Cairns (pronounced cans) and Sydney Australia, finishing with three a-m-a-z-i-n-g days in Fiji! Two weeks of beautiful scenery, perfect weather, growing friendships and a perfect balance of sight-seeing mixed with good ol' relaxation. I was HOOKED. There is nothing like experiencing not only the good each city and culture has to offer, but also the struggles they endure. This vacation left me hopeful for the future, knowing there are great people out there accomplishing great things. It also gave me time to reflect on and be thankful for what I have and sometimes take for granted. I was touched by the hospitality and gratitude that the Fijians offered as easily as we breathe. The people are by far the happiest

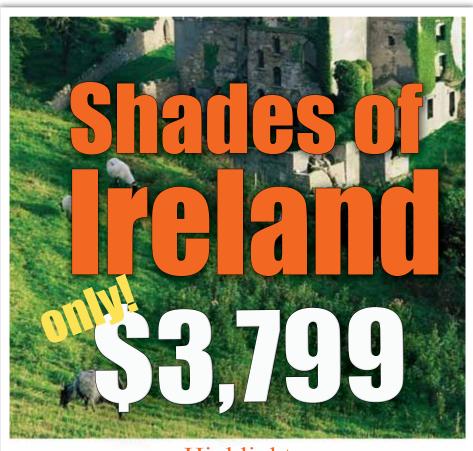
people I've ever seen. We could all learn a thing or two from them. What a difference a smile makes – and boy do they know how to smile!

I am very blessed and thankful for the Bend Chamber trips I've had the privilege to experience and am looking forward to our 2016 adventures.

In April the Bend Chamber will take another group (with some returning guests) back to China to experience what they've all heard to be the "trip of a lifetime," for only \$2,399 all inclusive. How can you resist?

Then, Sept. 21, we will depart for IRELAND! Kiss the Blarney Stone and stay the night in a castle. Visit Dublin, Kilkenny, Limerick, the Ring of Kerry, the Cliffs of Moher and take a horse-drawn jaunting car ride. Sounds amazing doesn't it? See the world and make new friends when you join the Bend Chamber on our next tour. China is sold out but Ireland is waiting for you!

Call me today for more info – (541) 382-3221 or email <u>sandy@bendcham-</u> <u>ber.org</u>.



Highlights Dublin • Irish Evening • Kilkenny • Waterford Crystal • Blarney Castle • Killarney • Jaunting Car Ride • Ring of Kerry • Farm Visit • Limerick • Cliffs of Moher • Galway • Castle Stay

Contact the Bend Chamber (541) 382-3221 DEPARTING | September 21, 2016 10 Days • 13 Meals: 8 Breakfasts • 5 Dinners

Per Person Rates: Double \$3,799; Single \$4,199; Triple \$3,769





# LEAD INVESTOR

"As a local headquartered company in Bend, we understand the importance of being involved with helping the communities we serve grow."







12 Background photo by Alan Huestis with studio404photography.com

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If Julie Miller, Bank of the Cascades executive vice president and Oregon regional president, only had one word to describe the company, she would use the word "community."

Bank of the Cascades was started in 1977 by a group of local business leaders in Central Oregon that wanted to create a financial institution that understood what it meant to support a community.

"The idea of supporting and investing in the community is instilled in our culture today," Miller said. "We are the only bank headquartered in Central Oregon, and the largest community bank headquartered in Oregon. This means that the core of the organization is local, and we understand what matters to local business owners and families." Bank of the Cascades is committed to a business strategy that focuses on delivering the best in community banking through relationship banking, competitive financial products and advanced technology applied for the convenience of customers. Customers benefit from a comprehensive line of business, professional and personal banking services as well as mortgage loans, trust and investment services. The bank is experienced in serving corporate entities that include legal and healthcare, nonprofits, small businesses and municipalities.

The company has experienced years of organic growth, entering new markets and prospecting new businesses and individuals, in addition to growth through acquisitions and mergers. There are 11 branches in Central Oregon and

# CASCADES



## About Us

another 26 branches throughout southern Oregon, Willamette Valley, Portland and southwest Idaho, along with a commercial lending office we recently opened in Seattle. The number of employees has grown from two in 1977 to approximately 450 employees today. And the recent announcement of the Bank of American purchase, subject to regulatory approval, will add 15 locations across Oregon and Southwest Washington, along with new employees and customers.

"As an organization headquartered in Bend, our growth allows us to reinvest more into our Oregon communities," Miller said.

Of Bank of the Cascades' employee base, approximately 250 employees live in Central Oregon. "We have an amazing team of bankers that are high performing, and that truly care about their colleagues, their customers and their community. It may sound corny but we are like a big family," she said.

Throughout its history, the bank has been recognized for its longstanding tradition of corporate philanthropy. The bank's goal is to provide value beyond that of a typical banking relationship.

"We have built an organization that has helped families buy their first home. We have helped businesses grow, and we have helped those in need throughout our community," Miller said. "When you bank with Bank of the Cascades, you're supporting a local business, and you're helping us give back to the community."



"We support the Bend Chamber of Commerce because we believe that the Chamber should be at the center of the City, creating alliances with organizations that impact our economy and our community sustainability, now and in the future."

Julie Miller, Bank of the Cascades Oregon regional president and executive vice president

# **BANKING ON PARTNERSHIP**





## GETTING THE MOST OUT OF YOUR BANKING RELATIONSHIP

At Bank of the Cascades, we believe that the relationships we build with our customers are among the most valuable assets of our business. We know our customers and understand their banking needs. Our goal is to support them and their financial success – every step of the way. Here are a few suggestions for business owners looking to strengthen their relationships with their banking partners:

- Keep your banker informed with monthly financial statements and ask them for feedback and recommendations.
- Schedule regular monthly, quarterly and annual meetings for two-way updates.
- Ask to meet the key players and decision makers in the bank. Help them to get to know you and your business.
- Hold your bank accountable by asking them to keep you informed of new products and services and ask for recommendations that will improve your operations and reduce costs.
- Ask your bank to identify and share your borrowing/credit capacity up front don't wait until you need something. If you start the conversation early, you will know what to expect when the time comes.
- Ask your bank to support your business by buying your services/ products (if appropriate). If you are a non-profit organization, ask them to consider financial and in-kind support of your cause.
- Support your bank in return by referring customers and vendors. The bank's success contributes to your success.

Building a trusted partnership with your bank is critical to the success of your business. Ask a lot of questions and take the time to get to know the key stakeholders. For more information, or to speak with a Bank of the Cascades team member, visit our website at botc.com or call our customer service department at (877) 617-3400.

Background photo by Alan Huestis with studio404photography.com



## IT'S TIME TO HONOR AND CELEBRATE WOMEN IN CENTRAL OREGON WITH THE BEND CHAMBER'S WOMEN OF THE YEAR AWARDS.

"Nominate that woman in your life who deserves to be recognized," said Robin Rogers, senior vice president of program and events for the Bend Chamber.

The Women of the Year Awards spotlights women who have excelled in their careers or have made outstanding contributions to the community and beyond.

No matter her age, whether she's a volunteer, student, business professional or entrepreneur, nominating a worthy woman for a Women of the Year Award is a great way to say thank you.

An impressive panel of judges will select winners in the categories of Lifetime Achievement, Woman of the Year, Entrepreneur of the Year, Young Entrepreneur, Community Hero Award and Young Hero Award.

"The Women of the Year Awards was an instant signature event for so many reasons," said Connie Druliner, Women of the Year judge and owner of Express Employment Professionals. "The Women of the Year helped us to witness firsthand the meaning of preparing, contributing, selflessness and a great way to honor humble women who are examples worth emulating. These woman have taken risks and overcome challenges using their intelligence, creativity and compassion to create programs and address the needs of others."

Last year more than 200 attendees gathered at the Tower Theatre for the Bend Chamber's inaugural Women of the Year Awards.

This year is going to be even bigger and better, but we need your help. If you know an inspirational woman, who is accomplishing amazing things and deserves acknowledgement, this is your opportunity to share her story with your community.

NOMINATE - NOMINATE - NOMINATE! @



Winners of the inaugural Women of the Year Awards: Becky Johnson - 2015 Woman of the Year Kristina Guerrero - Young Woman of the Year Bella Wiener - Community Hero Award Betsy Warriner - Young Hero Award

"I was incredibly honored to be chosen as the inaugural winner of The Woman of the Year Award last year. There were so many deserving women in the slate of nominees, and it was humbling just to be in their company," said Becky Johnson, vice president of Oregon State University - Cascades. "Bend is full of dynamic, innovative and productive women who are contributing to our economy, our community, our culture, our families and our overall wellbeing. For me personally, receiving this award was not only recognition for some very hard work developing a new four-year university, but also very energizing and empowering to get out there and finish the job!" - Becky Johnson

"The Bend Chamber of Commerce should be commended for developing this award and producing one of the most fun and energizing events that 9've attended in Central Oregon. 9 am looking forward to seeing the slate of nominees for this year, and learning about their many accomplishments."



BENDCHAMBER.ORG



#### By: Becca Tatum, Leadership Bend Class of 2016

To this former New Yorker, the third session of Leadership Bend continued to demonstrate that this city offers its citizens unprecedented access to city council members, UGB planners and our city manager; to leaders in tourism and small business; to experts in disaster relief; and of course, to Bend's thriving brewery scene.

Bend Mayor, Jim Clinton, opened the day by remarking on Bend's active citizenry.

"People want to be involved here, compared to other places," he shared. "This council chamber is filled for meetings." One challenge of Bend's involved constituents, said Clinton, is to balance ideology and reality: to filter out the facts which help to make decisions from the feelings and beliefs which lead to differing positions. Whether the topic is wages and affordable housing or emergency response times, Clinton feels, the City of Bend strives to "up its civic game," engaging in wellexecuted, professional projects.

How do Bend's small businesses grow? What role does tourism play in local revenue and new business? A panel of leaders from Bend's business and tourism bureaus described their efforts to coordinate resources for visitors and entrepreneurs. As a popular tourist



destination, Central Oregon is unique. Most of the region's business founders first encountered the region while on their vacations, the panel shared.

A trolley ride led to lunch and City Club's discussion of the Cascadia earthquake. Experts from OSU, the state and FEMA urged a packed room to consider preparing for when, not if, a major quake comes to the Oregon coast.

Next, UGB Growth Management Director Nick Arnis and City Manager Eric King each filled in a piece of Bend's history and suggested steps for its growing future. From sewers to planning commissions, city tax base rates to forest fires, UGB acreage to the Bill Healy Bridge, Arnis and King described Bend's many civic and community resources – and the challenges that come with the city's growth.

The day concluded with tastings, tours and tips at Deschutes Brewery, including a meeting with COO Michael LaLonde. TO SUM IT UP, LEADERSHIP BEND EQUATES TO ACCESS, ENGAGEMENT, EARTHQUAKES, AND OF COURSE, DAMN-TASTY BEER.

**NEW IN 2016** 

BENDChamber

KICKS OFF THIS FEBRUARY 24 @ MT. BACHELOR!- DETAILS ON PAGE 23

Perk up with a cup at the Bend Chamber Breakfast Club. The early bird catches the business worm because business building isn't just over beer #inBend. Details at BendChamber.org/events & (541) 382-3221

# **NEW MEMBERS: November**

## **BEND ESCAPE ROOM**

Rick LeSage 358 NE Marshall Ave Ste 1 Bend, OR 97701 (541) 382-0770 bendescaperoom.com Entertainment

#### **BOB HART INSURANCE INC DBA HART**

#### **INSURANCE AGENCY**

John Erinn Fralich PO Box 1240 Grants Pass, OR 97528 (541) 479-5521 www.hartinsurance.com Associate - Out of Area

#### **BURNS PAIUTE TRIBE**

Margaret Swoboda 100 Pasigo St Burns, OR 97720 (541) 573-2088 burnspaiute-nsn.gov Associate - Out of Area

#### **CANNABEND LLC**

Ron Koch 3312 N Hwy 97 Bend, OR 97703 (541) 617-0420 cannabend.com Health & Wellness - Products and Promotion

#### **CASCADE DIVIDE DATA CENTERS**

Katie Costa 213 SW Columbia St Bend, OR 97702 (458) 206-5353 cascadedivide.com Data Storage

#### CHAVES CONSULTING INC

Richard Chaves 1650 Dewey Ave Baker City, OR 97814 (541) 523-1029 chavesconsulting.com Associate - Out of Area

#### COACH MASTERS OF BEND INC

Scott Maier 20472 Brandis Ct Bend, OR 97701 (541) 330-6863 Recreational Vehicles - Repair and Service

### **CREDIT ASSOCIATES INC**

Nicholas Amoroso 358 NE Marshall Ave Ste 2 Bend, OR 97701 (541) 312-9176 Collection Agencies

## D & T JOHNSON ELECTRIC CO

Therese Lowry 62234 Landmark Ln La Grande, OR 97850 (541) 963-0324 Associate - Out of Area

#### **DENNIS HUNGERFORD**

Dennis Hungerford Bend, OR 97703 (541) 382-4316 Individual Memberships

#### **EASTERN OREGON MECHANICAL**

Ken Dopps 30485 Oldfield St Hermiston, OR 97838 (541) 564-2607 eomechanical.com Associate - Out of Area

#### **ELITE FORKLIFT SERVICES**

John Cook 1310 Armour Rd Ste 11 Bend, OR 97702 (541) 815-1481 forkliftservicesbend.com Contractor's Equipment & Supplies

### HARRELSON GROUP - FUND MANAGER

#### FOR CASCADE ANGELS

Julie Harrelson Bend, OR (503) 319-0261 Business - Consultants

## HEXAGON BUSINESS SUCCESS

#### SERVICES

Russ Goldberg Bend, OR (615) 294-8660 Business - Consultants

### ISU INSURANCE SERVICES - THE STRATTON AGENCY

Michael Stratton 435 SW Dorian Ave Pendleton, OR 97801 (541) 276-2302 stratton-insurance.com Associate - Out of Area

### **MOUNTAIN HIGH**

## EQUIPMENT & SUPPLY CO

Susan McLaughlin 2244 SE Airport Way Ste 100 Redmond, OR 97756 (541) 923-4100 www.mhoxygen.com Manufacturing

#### **PINE VALLEY RANCH**

Kathryn Moore PO Box 876 Halfway, OR 97834 (541) 742-7217 Associate - Out of Area

#### **PIONEER ASPHALT INC**

Jayne Clarke 73569 McKay Ln Pendleton, OR 97801 (541) 276-7282 pioneerasphaltinc.com Associate - Out of Area

### **TOFINO EXPEDITIONS INC**

Grant Thompson Bend, OR (541) 389-6091 www.tofino.com Tours - Operators

### VISION WEALTH MANAGEMENT INC

Marcy Haines 1839 2nd St Baker City, OR 97814 (541) 523-0900 www.vwmsuccess.com Associate - Out of Area

#### WEEKS FAMILY MEDICINE

James Weeks 2564 NE Courtney Dr Bend, OR 97701 (541) 678-5277 Physicians - Obstetrics and/or Gynecology

#### WHOLE FOODS MARKET

Benjamin Miosi 2610 NE Highway 20 Bend, OR 97701 (541) 389-0151 www.wholefoodsmarket.com/stores/bend Grocers - Retail

#### WIDNER ELECTRIC & INDUSTRIAL INC

Larry Widner 1124 N Columbia St Milton-Freewater, OR 97862 (541) 938-5518 Associate - Out of Area

## **RENEWING MEMBERS: November**

## 26 YEARS

Becky Breeze & Company Real Estate

#### 21-25 YEARS

Awbrey Glen Golf Club Deschutes County

#### 16-20 YEARS

Aspen Ridge Retirement Community Bend Family Dentistry Marriott TownePlace Suites Norman Building & Design Prestige Allied Moving & Storage

#### 11-15 YEARS

Advantage Dental CMIT Solutions Here & Now McMenamins Old St. Francis School Moffitt Investigations Morning Star Christian School Pack, Ship & More #2 Quality Heating Shevlin Dental Center

#### 6-10 YEARS

Approved Cleaning Solutions Balanced Solutions Keith L Dodge CPA LLC Northwest Quality Roofing LLC SELECTEMP Tetherow Resort TrueScore Consulting LLC Umpqua Bank Visiting Angels

#### 1-5 YEARS

Bend Commercial Glass Carino's Italian of Bend Cascade Relays Cascade Sotheby's International Realty - Silvia Knight Cost Less Carpet Deschutes Pasta Company Guy's Plumbing Inc Haven Home Style Healing Bridge Physical Therapy Keith E Krueger DMD PC Kubota Photo Design Inc LeeRae Ventures LLC Litehouse Technology LLC MonteVista Homes New York Life - Garrett Bergby Northwestern Home Loans Pour House Grill Sherpa Wealth Strategies LLC Sisters Habitat for Humanity Strategic Realty



66

## LEAD INVESTORS Be a part of the bigger picture Lead Investors create a lasting footprint in our community.

Are you solution focused and result driven?

Membership in the Bend Chamber is more than just a plaque on the wall Lead Investors create a lasting footprint in our community. These companies are solution focused and result driven.

They are the stakeholders working closely with the Bend Chamber to forge a strong and diverse business climate. These members have positioned themselves to help ensure a healthy active organization so the Bend Chamber can represent and be the voice of the local business community at the federal, state and local levels.

In return, Lead Investors receive benefits above and beyond typical membership... Call Shelley Junker today to see if this exclusive positioning is right for you.





There are many people in this community that invest their lives to making Central Oregon a better place and Roger Lee, executive director of Economic Development for Central Oregon, is one of them.

At the 2015 Bend Chamber SAGE Awards, Lee took home the firstever Lifetime Achievement Award, to celebrate the work he has done, not in a year, but in his lifetime.

Under his leadership for the past 15 years, EDCO has become a model for successful economic development throughout Oregon and the Northwest.

"At the root of Roger's professional and private success are his integrity, work ethic, selfless personality and willingness to collaborate with organizations across the region," said EDCO Operations Manager Erin Chalet, who nominated Lee. "He is the first to deflect compliments towards his staff and colleagues, but those that know him would agree that without his unwavering dedication, insight and passion for economic development, Central Oregon would not be what it is today."

In addition to his work with EDCO, Lee has served as a facilitator of Opportunity Knocks groups and participated in OSU-Cascades' Campus Expansion Advisory Committee. Lee has been on boards and committees for the Partnership to End Poverty, Abilitree, the Central Oregon Air Service Taskforce and the Governor's Regional Solutions Advisory Board. At the state level, Lee has served as president of the Oregon Economic Development Association and SOAR Oregon, among others.

"Honestly, when I take stock of what others have done in this community, I feel like I will need to work harder than ever for at least another 15 years to live up to this award," Lee said. "But I'm also very appreciative for the recognition of the role that economic development plays in Bend and our region. So, I feel it is really an award for the accomplishments that the EDCO team - staff and board of directors - has realized over the years."



CENTRAL OREGON'S NEW LOCAL BUSINESS BANK



## **SUMMITBANK**

560 SW Columbia Street in Bend 541-317-8000 SummitBankOnline.com







Anne Wilson





Lisa Fortin

Brenna Hasty

Stephen Archer

## MEMBER NEWS

## Charlotte Watership

The therapy team at Step & Spine Physical Therapy recently welcomed occupational therapist Charlotte Watership to its new clinic located at the Shevlin Health & Wellness Center in Bend. An occupational therapist for 35 years and a Guild Certified Feldenkrais Practitioner for 25 years, Watership has worked within a variety of clinical settings in Bend, Washington and Colorado.

## Stephen Archer

Stephen Archer has been named chair of the Obesity Prevention Committee for the American Society of Metabolic and Bariatric Surgery. The Obesity Prevention Committee focuses on national issues in public health and interventions related to obesity prevention. Dr. Archer directs Bend Memorial Clinic's bariatric weight loss surgery program.

## Anne Wilson

Anne Wilson has been appointed life enrichment/wellness director at Touchmark at Mt. Bachelor Village. She is responsible for directing Touchmark's award-winning Full Life Wellness & Life Enrichment Program<sup>™</sup> including planning and overseeing the retirement community's events and activities.

## Lisa Fortin

The Summit Assisted Living celebrates the distinguished honor of announcing its nurse was chosen as nurse of the year. Of the many candidates nominated, The Summit Assisted Living's nurse stood out based on quality of care and practicing above and beyond state requirements. Your loved ones are in great hands at The Summit Assisted Living.

## Brenna Hasty

Brenna Hasty, retirement investment counselor for Rosell Wealth Management

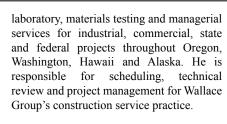
in Bend recently attended a financial conference in Orlando, Florida with over 350 other financial advisers from around the United States. Speakers at the conference included some of the industry's leading professionals. Key topics at the three-day conference included the latest innovations in technology and investments.

## Shannon McCown

Shannon McCown has joined Bellissimo Body Care to bring you the best in nail care and design! Shannon specializes in gel art and design. Having been an educator, working in the profession for over 30 years, and featured in nail magazines, she enjoys the art of personalizing your nail care for everyday or that special occasion.

## Randy Crum

The Wallace Group announced that Randy Crum has joined the firm as their construction service operations manager. Crum has over 15 years of progressive experience providing special inspection,



## Sandy Garner

Sandy Garner, Central Oregon real estate leader and founder of Harcourts The Garner Group Real Estate, has been named the winner in the Founder of the Year category for the 2015 Best in Biz Awards. Garner won this national award for founding the firm and leading it to continued growth and success in a changing marketplace.

BEND CHAMBER MEMBERS!! SUBMIT YOUR NEWS FOR FREE!! DEADLINE: 1ST OF THE MONTH EMAIL: RACHAEL@BENDCHAMBER.ORG (541) 382-3221



Shannon McCown 20 | BENDCHAMBER.ORG



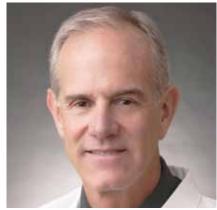
Randy Crum



April Collins



Tara Bieber



Dr. Scott Shaw

Rick Lesage

## Kirk Schueler

Brooks Resources Corporation has hired Kirk Schueler as president and CEO for the company. A long-time employee of the company from 1993-2010, Schueler is returning to the real estate firm to provide leadership and work with the board and management team members to establish long-range goals, strategies, plans and policies.

## April Collins

Precision Body & Paint of Bend would like to welcome its newest team member, April Collins. Her accurate attention to detail, strong time management and interpersonal skills, and genuine concern for customer safety, all come into play to make her well adapted for her role as auto body parts associate.

## Dr. Scott Shaw

Dr. Scott Shaw, owner of Westside Pet Hospital on Century Drive and a certified veterinary acupuncturist, attended the 17<sup>th</sup> International Veterinary Acupuncture Conference at the Chi Institute in Florida. The conference highlighted clinical studies on the effectiveness of using acupuncture, Gold Bead Implantation and Chinese Herbal Medicine to treat these conditions.

## Bend Escape Room

The Bend Escape Room is pleased to announce it's opening Dec. 18. According to Rick LeSage, VP of Development, the Bend Escape Room is a type of mental and physical adventure game in which people are locked in a room with other participants and have to use elements of the room to solve a series of puzzles, find clues and escape the room within a set time limit.



The Environmental Center envirocenter.org | 541-385-6908 16 NW Kansas Avenue

## My Place Hotel is now open in Bend

My Place Hotel-Bend officially opened its doors for business Dec. 4. Bend is the first My Place to open in the state of Oregon, and the 21<sup>st</sup> My Place Hotel franchise to open nationwide. Visit General Manager Tara Bieber at the newly built, four-story My Place Hotel located at 550 SW Bond Street in Bend.

March 9, 2016 🕡 @The Tower Theater <u>A</u>N

**NOMINATE** FOR MORE DETAILS AND NOMINATION FORMS GO TO: BENDCHAMBER.ORG

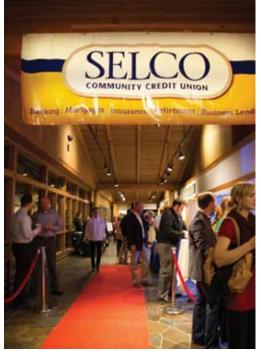
**Women of the Year –** The Women of the Year Awards, taking place in March, will celebrate the achievements of successful women throughout the region. The purpose of the awards is to recognize and honor exceptional women of all ages, of diverse cultures, roles and accomplishments, who have demonstrated commitments to the betterment of our local community and beyond. **Award Categories include:** 

- Lifetime Achievement Award Through the Lifetime Achievement Award, we seek to identify leaders who will teach future generations by example. Lifetime Achievement Award winners have shown longterm active engagement in our community and have made significant positive economic impacts locally. They are successful leaders in their companies, industries and in our community. This award allows us to recognize true pillars in our community.
- Woman of the Year This award recognizes women who have excelled in their career, field or passion and/or have made a significant achievement in a traditionally male-dominated arena. The essence of this award is to discover and reward exceptional women for their leadership, mentoring skills and/or ideas that stand out from their colleagues. Judges are looking for women who have made a real difference in their career, field or passion over the past 12 -24 months. Nominees must be at least 18 years of age.
- Entrepreneur of the Year Through timely innovation, strategic thinking and smart execution, the recipients of the Entrepreneur of the Year Award have launched and built one or more successful companies with a track record of growth, profitability, industry leadership and breaking new ground. These pre-eminent entrepreneurs possess the drive, managerial acumen and leadership traits that others aspire to have, and have positioned themselves for future achievement. These women are role models for all those who believe in the power of entrepreneurship. Winners of this award have generated an uncommon degree of economic growth and social change. Must be 18 years of age.
- Young Entrepreneur This award is open to girls between the ages of 14-18 who demonstrate budding entrepreneurship and make a difference in their schools and communities. It is designed to reward the enterprising spirits of young girls. Candidates enter by submitting an original essay of 750-1000 words. The essay should address how the nominee demonstrates budding entrepreneurship or financial acumen.
- **Community Hero** This award acknowledges women who are making outstanding contributions to their community. Community Heroes demonstrate how people with passion and determination can use their lives to make a difference in the community. Nominees must be over 21.
- Young Hero Award Through this award, we are celebrating the power of local young ladies' efforts that spark change and improve the world through passion and determination. This award embraces the challenge of tackling the unmet needs of a community through volunteer action. Nominees are considered in two age groups: 14-17 and 18-21.



















Photos from our General Membership Meeting and Holiday Party

## SAVE THE DATE: 2016 Major Events

Women of the Year Awards MARCH 9

> Real Estate Forecast Breakfast APRIL

## Best in Business Showcase

## SAGE Awards SEPTEMBER

## Golf Tournament OCTOBER 3

Economic Forecast Breakfast OCTOBER

## Veterans Day Parade NOVEMBER

General Membership Meeting NOVEMBER

> Holiday Party DECEMBER

# BENDChamber EIS ENDCHAMBER.ORG - (541) 382-3221

## JANUARY

Jan. 5 | Tuesday 5 - 7 p.m. What's Brewing? Legislative Outlook 2016

@ Deschutes Brewery Public House How long will Oregon be open for business? Join us for an inside look of what's coming ahead in this 2016 legislative session. Panelists will dive into the upcoming tax hikes, minimum wage increases and fiscal policies that will impact you and your business.

Jan. 12 | Tuesday 10 - 11 a.m. Membership 101

@ Bend Chamber 777 NW Wall St. Ste. 200

This informative and interactive session will show you how you can turn your chamber membership into your greatest sales and marketing tool.

## Jan. 21 | Thursday 4:15 - 5 p.m. Ribbon Cutting

## @ My Place Hotel

Located at: 550 SW Bond St. (just south of the Wilson roundabout, in the Old Mill District)

Networking - it's been the buzz word and the best way to promote your business for decades. Join your fellow Bend Chamber members at this Ribbon Cutting for My Place Hotel. These hotels are perfectly suited for short or long term stays with their spacious, well-designed properties and affordable room rates.

## Jan. 28 | Thursday 4:15 - 5 p.m. Ribbon Cutting

## @ Pangea Family Chiropractic

Located at: 19550 Amber Meadow Dr Ste. 110 (in the Brookswood Meadow Plaza)

Networking - it's been the buzz word and the best way to promote your business for decades. Join your fellow Bend Chamber members at this Ribbon Cutting for Pangea Family Chiropractic. Pangea wants to change lives and change the world by educating individuals and families, and by providing the stepping-stones to a healthy life.

## FEBRUARY

## February 2 | Tuesday 5 - 7 p.m. What's Brewing?

## @ Deschutes Brewery Public House 1044 NW Bond Street

Businesses Beware: If Initiative Petition 28 (IP 28) passes everyone is going to pay. IP28, an initiative proposed for the November 2016 statewide ballot, would impose billions in new taxes on the sales of products and services that Oregonians buy every day.

## Feb. 4 | Thursday 4:15 - 5 p.m. Ribbon Cutting

## @Amolite Inc

Located at: 1725 SW Chandler Ave Ste 102 Networking - it's been the buzz word and the best way to promote your business for decades. Join your fellow Bend Chamber members at this Ribbon Cutting for Amolite Inc.

## February 11 | Thursday 5 - 7 p.m. **YPN Social Kickoff** @ The Barrel Thief Lounge

## Located at: 740 NE First Street

Preparation + courage + timing = success. The Young Professionals Network is a conduit for young emerging professionals, ages 21-40, to access unique and valuable experiences.

## Feb. 18 | Thursday 4:15 - 5 p.m. Ribbon Cutting

#### @Webfoot Painting Co Located at: 63004 Layton Ave

Webfoot Painting is excited to announce that they have moved into their seriously great new location! And they would seriously love for everyone to come check it out and celebrate with them.

## Feb. 24 | Wednesday 7:30 a.m. **#BendChamber Breakfast Club** @ Mt. Bachelor

Enjoy a continental breakfast, as well as discounted lift and shuttle passes for Bend Chamber Members. The early bird catches the business worm because business building isn't just over beer #inBend.

# NEW IN 2016

**Kicks off THIS February 24 @ Mt. Bachelor** ENJOY A CONTINENTAL BREAKFAST, DISCOUNTED LIFT AND SHUTTLE PASSES FOR BEND CHAMBER MEMBERS!

# BENDChamber BREAKFAST CLUB Perk up with a cup at the Bend Chamber Breakfast Club. The early bird catches the

Perk up with a cup at the Bend Chamber Breakfast Club. The early bird catches the business worm because business building isn't just over beer #inBend. Details at BendChamber.org/events & (541) 382-3221